

WORLD FOOTWEAR

2012 YEARBOOK





LEATHER GOODS MANUFACTURERS' ASSOCIATION



WORLD FOOTWEAR

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Data and methods

In the preparation of this report APICCAPS drew on a variety of sources and methods that are briefly explained here.

General data on each country was retrieved from publicly available sources, namely Eurostat, the CIA Factbook, IMF's World Economic Outlook database and World Bank's World dataBank.

The COMTRADE database, from the United Nations Statistics Division, and COMEXT, from European Union's Eurostat, were the primary sources on foreign trade data: COMEXT was used for European Union member countries and COMTRADE for all the others. Export and imports of footwear, for every country in the world, at the Harmonized System fourdigit level, for the 2001-2011 period series were compound with available data from these primary sources. To cover some missing values in primary sources, national statistics agencies were resorted to. Additional gaps in this information were completed by a variety of methods. When 2011 figures were missing, 2010's were used instead, if available, and is specifically mentioned in the report.

Information from trade associations, trade publications, and other nonofficial sources were used to supplement official statistics when missing values existed for previous years. For countries that still had a limited number of gaps in the series, statistical and econometrical methods to complete them were applied. For a few relatively large countries that are not present in COMTRADE's database, estimation of their trade flows was based on figures reported by their trading partners. Finally, other countries that had gaps in the series, statistical and econometrical methods were applied to complete the series. These countries are not individually considered in the analysis.

In this report, foreign trade data is used as published by official statistical agencies, except in the case of obvious errors. This data has limitations and inconsistencies that are widely discussed in technical and academic literature and no attempt has been made here to address them as we are in no better position than those entities to deal with them.

Figures on production and employment were collected from trade associations and trade publications. Figures on consumption are to be understood as apparent consumption, calculated as production plus imports minus exports. In some cases, in which data was available on consumption, but not production, the inverse procedure was used to estimate the latter.

Other information provided in the report was generally gathered from trade associations and trade publications.

This report was prepared with information available until July 31st, 2012.



Acknowledgements

APICCAPS wishes to thank the following International and Portuguese organizations for providing information and / or support which was essential in producing this report: The U.N. Statistical Division, Eurostat, The European Commission, The Portuguese Government, AICEP Portugal Global, DGAE – Portuguese Directorate-General for Economic Activities, IAPMEI - Portuguese Institute for SME and Innovation and Programa Compete.

We also wish to acknowledge the contributions of a large number of national footwear sector organizations who provided us with important country-specific information. Due to the large number of organizations we will not list them separately however, this report could not have been prepared without their assistance.

This acknowledgement notwithstanding, these organizations have no responsibility for the content of the report, the sole author of which is APICCAPS.

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World Footwear

World production sets new maximum

Production

APICCAPS estimates the worldwide production of footwear to have reached 21 billion pairs in 2011. Asia continues to be the powerhouse of the footwear industry, with an overall share close to 90%.

The other continents' shares have only marginally changed from the previous year, with Africa showing a slight increase and others minimally decreasing.



billion

Chart 1 - Distribution of Footwear Production by Continent (quantity) 2011

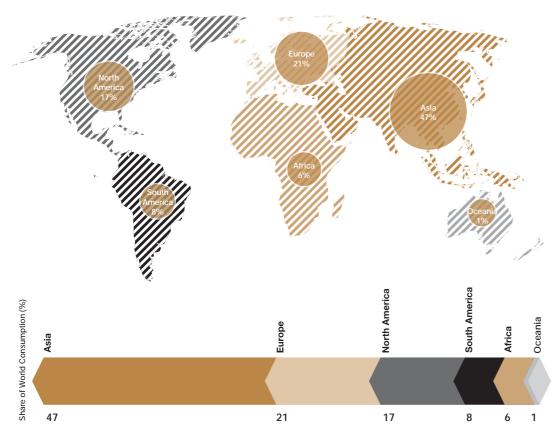
Seven Asian countries are counted among the world's top 10 producers, a list in which China's leadership is undisputable. Brazil is the only non-Asian country among the top 5 producers. In the bottom half of this list, Mexico has exchanged places with Thailand although they show very similar figures. Italy, the top European producer, just makes it into the world top 10, with a number of other countries such as Turkey and Iran very close.

Country	Pairs (millions)	World Share
1 China	12 887	60.5%
2 India	2 209	10.4%
3 Brazil	819	3.8%
4 Vietnam	804	3.8%
5 Indonesia	700	3.3%
6 Pakistan	298	1.4%
7 Bangladesh	276	1.3%
8 Mexico	253	1.2%
9 Thailand	244	1.2%
10 Italy	207	1.0%

Table 1 - Top 10 Footwear Producers (quantity) 2011

38%

38% of the world's shoes are sold in Europe and North America



Consumption

At the continental level, apparent consumption seems to be more dynamic, although no major changes can be expected on a year-to-year comparison. In 2011, Europe and North America yielded some market share to Asia and Africa, with South America and Oceania holding their positions.

Chart 2 - Distribution of Footwear Consumption by Continent (quantity) 2011

	Country	Pairs (millions)	World Share
1	China	2 761	15.9%
2	USA	2 248	12.9%
3	India	2 202	12.7%
4	Brazil	740	4.3%
5	Japan	697	4.0%
6	Indonesia	526	3.0%
7	Germany	429	2.5%
8	France	424	2.4%
9	United Kingdom	372	2.1%
10	Italy	336	1.9%

China is the world's largest market for footwear, in terms of quantity, closely followed by the USA and India. Compared to the previous year, the USA share showed some decrease whereas those of the other two countries increased. In the second half of the top 10 table there have been some changes in the ranking of European countries, with Germany and France coming above the United Kingdom and Spain.

Table 2 - Top 10 Footwear Consumers (quantity) 2011



of the world exports come out of Asia

Exports

Asia dwarfs all the others continents as a footwear exporter, with 84% of the world total. Europe is a distant second, with 11%. Although the general picture is basically the same as the previous year, North America has slightly increased its share overtaking Africa in this table.



Chart 3 - Distribution of Footwear Exports by Continent of Origin (quantity) 2011

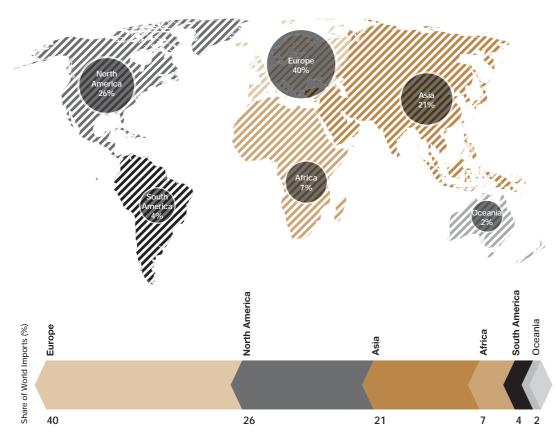
China alone sells almost three out of every four pairs of shoes exported worldwide and is followed on the list of the main exporters by its special administrative area of Hong Kong. However, Hong Kong's exports maintained the downward trend they have shown throughout the last decade and are now less than half of what they were ten years ago. Vietnam, Indonesia, and Thailand complete the group of 5 Asian countries in the top 10 table. The other five top exporters are European, led by Italy, which has a narrow margin over Belgium and Germany, followed by the Netherlands and Spain.

Country	Pairs (millions)	World Share
1 China	10 170	73.1%
2 Hong Kong	362	2.6%
3 Vietnam	316	2.3%
4 Italy	229	1.7%
5 Belgium	207	1.5%
6 Indonesia	206	1.5%
7 Germany	194	1.4%
8 Netherlands	143	1.0%
9 Thailand	141	1.0%
10 Spain	130	0.9%

Table 3 - Top 10 Footwear Exporters (quantity) 2011

40%

Europe is the destination of 40% of world imports



Imports

Europe leads the ranking of world importers. However, after reaching a maximum of 44% in 2008, its share of the world total has been declining for the last three years. At the other end of the table, Africa's imports have been growing steadily over the last decade.

Chart 4 - Distribution of Footwear Imports by Continent of Destination (quantity) 2011

C	ountry	Pairs (millions)	World Share
1 U	SA	2 302	22.4%
2 Ja	apan	619	6.0%
3 G	ermany	593	5.8%
4 Fr	rance	480	4.7%
5 Ui	nited Kingdom	455	4.4%
6 H	ong Kong	425	4.1%
7 Ita	aly	358	3.5%
8 Sp	pain	354	3.4%
9 Ri	ussian Fed.	256	2.5%
10 Ne	etherlands	245	2.4%

The top 10 importing countries have not changed from last year. The USA keeps their undisputed leadership, still importing almost one out of every four pairs traded internationally, even if its share has declined. Reflecting Europe's importance in terms of imports, seven European countries make it into this table. The UK no longer leads this group, having been overtaken by Germany and France. Japan and Hong Kong complete the list of the most significant importers.

Table 4 - Top 10 Footwear Importers (quantity) 2011



A new record for footwear exports

\$100 billion

Dynamics of International Trade

World footwear trade keeps its strong upward trend. Again in 2011 a new record was set with total world exports for the first time above 100 billion US dollars, up 15% from the previous year. The number of pairs exported reaching almost 14 billion. Cumulatively, over the last decade, the quantity exported nearly doubled and an impressive rise in value of 143% was recorded.





Prices have also been going up. In 2011 the average export price worldwide reached 7.39 USD, slightly higher than the previous maximum of 7.31 USD reached in 2008. Over the decade this represents an increase of 27%. However, as seen in Chart 6, after a period of near stability, up to 2005, average prices have shown considerable volatility rising sharply from 2005 to 2008, only to fall over the next two years and rise again in 2011.

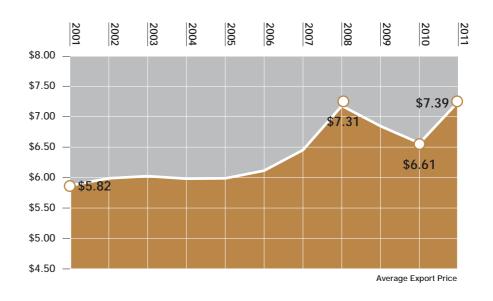


Chart 6 - World Footwear Exports Price 2001-2011

Asia's share of the value of exports has risen 8 percentage points in 10 years

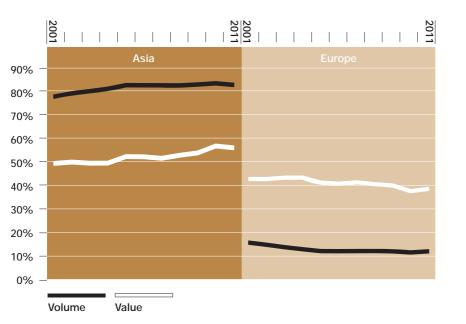
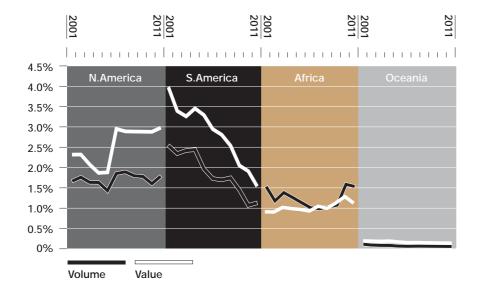


Chart 7 - Share of World Exports (Asia & Europe) 2001-2011

Geographical patterns

As seen in Chart 3, Asia is the dominant force of footwear exports, Europe being a distant second. Over the last decade Asia has increased its share of the world total, both in terms of volume (from 78% to 84%) and value (from 49% to 57%). However, in 2011 these shares decreased slightly. Over the same time period the opposite happened to Europe, its share of world exports decreased from 16% to 11% in terms of volume and from 43% to 38% in terms of value. However, the last year was an exception to this downward trend.





The other continents represent small fractions of the world trade. Among them, South America shows the clearest trend, over the last decade its share of world exports fell from 2.6% to 1.1% in terms of volume, and from 4.0% to 1.5% in terms of value. Oceania has remained stable at a mere 0.1% of the world total. Africa and North America show some volatility with no permanent trend being apparent.

\$25

Oceania's export prices are catching up with Europe

The most relevant exporters, Asia and Europe, are worlds apart in terms of their market positioning. Asia consistently presents the lowest export price, among all continents, despite a 35% increase over the last decade. In 2011 it was still the only continent with an average price below the 5 USD threshold. Europe, on the other hand, keeps charging the highest average price in the world, close to 25 USD per pair, up 56% from the beginning of the decade. Among the small players, Oceania is catching up with Europe in terms of prices, whereas Africa follows Asian standards. In between these two groups the Americas are selling in the 10-12 USD price range.

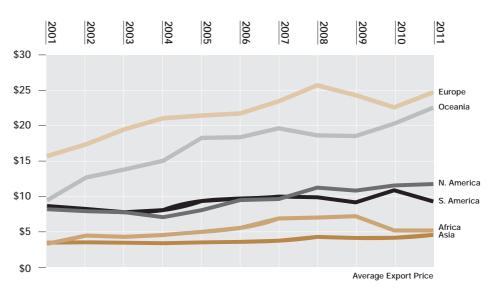


Chart 9 - Average Export Price by Continent 2001-2011

Imports

Europe also pays the highest average price for imports. However with the exception of Africa, the differences among continents are less significant than on export prices. Thus, the ranking of importers in terms of value is very similar to the ranking in terms of quantities with Europe on top, followed by North America and Asia, and then, with considerably smaller shares, South America, Africa, and Oceania.

Continent	USD (millions)	Share	Pairs (millions)	Share	Average Price
Europe	51 351	49.4%	4 078	39.6%	\$12.63
North America	27 990	26.9%	2 736	26.6%	\$10.23
Asia	17 899	17.2%	2 205	21.4%	\$8.12
South America	3 053	2.9%	382	3.7%	\$7.99
Africa	2 108	2.0%	724	7.0%	\$2.91
Oceania	1 629	1.6%	167	1.6%	\$9.75

Table 5 - Imports by Continent 2011

83%

of Europe's exports don't leave the continent

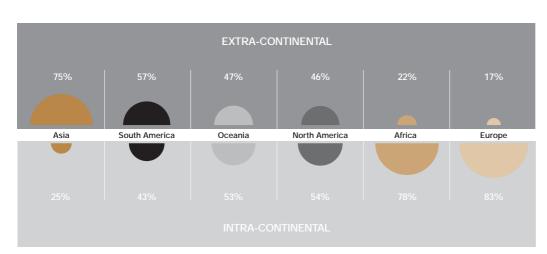
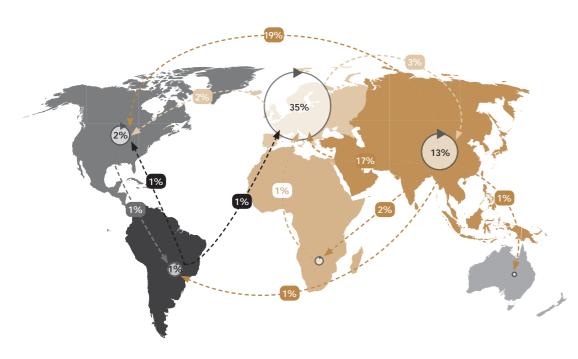


Chart 10 - Intra-continental and Extra-continental exports (value) 2011



Map 1 - Geographic patterns of footwear trade (value) 2007-2011

Note: arrows correspond to flows of exports within or between continents; the percentages correspond to the share of each flow in total world footwear exports in terms of value (US dollars). Percentages were calculated for the period 2007-2011 to avoid some volatility in yearly values. Flows that correspond to less than 0.5% of the world total are not represented in the map.

Continental Flows

External trade statistics are compiled at national level. Thus, what is classified as Asian exports, is the total of exports by Asian countries, a part of which, of course, goes to other Asian countries. Chart 10 illustrates the part of each continent's exports that actually leaves the continent. In the case of Asia, 75% of its exports go to other continents, 25% remaining in Asia. The other main exporter, Europe, shows an entirely different pattern: 83% of European exports remain in Europe, only 17% going to other continents. Africa resembles Europe, whereas the other continents show more balanced intra and extra-continental exports.

A more detailed picture of world footwear exports is presented in Map 1. It can be clearly seen that intra-European exports correspond to 35% of world exports, in terms of value, being the most significant fraction of the international footwear trade. This is followed by Asian exports to North America and Europe, that represent respectively 19% and 17% of the world total. Intra-Asian exports, at 13%, are also very significant. On the other hand, European exports to Asia and North America represent only 3% and 2% respectively, of the world total. Asian exports to Africa, with 2%, are the only other flow exceeding 1%.

Product Mix

Last year witnessed the continuation of the product mix trends that have prevailed throughout the last decade. Leather footwear's share continued to decline and, in terms of value, represents, for the first time, only half of the world exports (16% in terms of volume). This decline has been compensated by marginal gains in every other type of footwear (except the residual category "others", if measured in volume). Rubber and plastic footwear particularly has continued to gain share and, in terms of volume, already represents 56% of the total.

Leather now represents only 50% of the value of footwear exports

50%

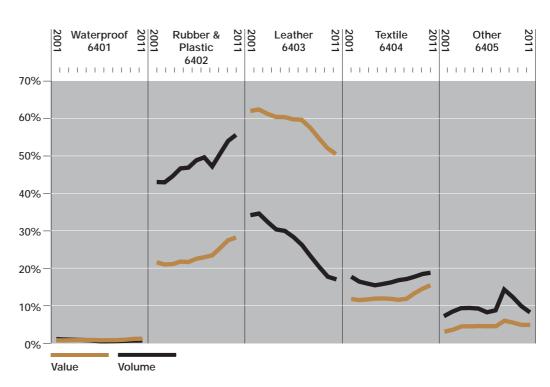
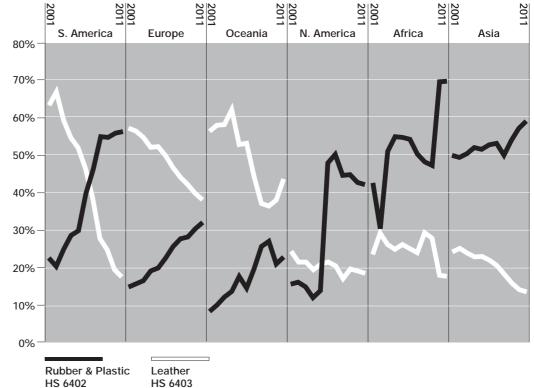
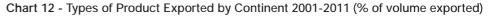


Chart 11 - Share of Exports by type of footwear (HS 4 digit) 2001-2011

These trends are common to all continents. Asia started the decade exporting around 50% of rubber & plastic footwear but in the last few years this percentage rose to nearly 60%, while leather's share fell to 13%. Africa shows similar figures. Europe started the decade exporting almost 60% of leather footwear but that percentage is now down to 38%, whereas rubber & plastic rose from 15% to 32%. Oceania followed a similar path although in the last couple of years showed some revival of leather footwear exports. Finally, North and South America started the decade exporting more leather than rubber & plastic footwear but this changed by mid-decade and now the opposite is true.







No evidence of international price convergence

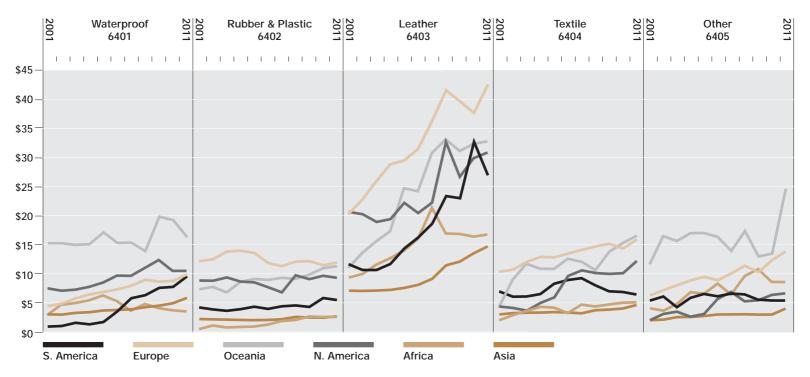


Chart 13 - Average Price by Type of Product and Continent 2001-2011

Charts 6 and 9 show an upward trend in footwear export prices throughout the decade. Chart 13 breaks down this price information by different footwear categories and continents. Over the last ten years, prices increased for almost every type of product no matter the continent of origin. The only exceptions are rubber & plastic footwear exported by European countries and textile footwear exported from South America the price of which ended the decade slightly lower than they started at. Overall, rubber & plastic is the type of footwear for which prices rose more moderately. Leather footwear, on the contrary, shows a strong upward trend with 10-year increases ranging from 45% in North America to 200% in Oceania.

For waterproof footwear, trends are not homogeneous, with prices increasing substantially in some continents (Europe, North and South America) but remaining relatively stable in others. Textile footwear prices rose significantly everywhere except in South America. The same is true of the miscellaneous category "other footwear". This chart shows no evidence of significant price convergence. Over the decade, the difference between the highest and the lowest average continental prices decreased slightly for waterproof and rubber & plastic footwear but increased for the other types, particularly so for leather footwear.

9 out of Top 15 exporters are European

9/15

The Big	
Players	

The product mixes of the different countries, and their different levels of price, explain that China's dominance of the world market is less extreme when analyzed in terms of value than, as in Table 3 in terms of quantity. Still, China represents 38% of the value of all footwear exported worldwide, with another 5% corresponding to Hong Kong. Vietnam, Indonesia and India are the other Asian countries among the top 15 exporters. Together these five countries represent more than half of the world total. They are joined by nine European countries led by Italy, which together correspond to 31% of world exports and in fifteenth place, Brazil.

Italy charges the highest average export price (45 USD), followed by Portugal (32 USD) and France (30 USD). At the other end of this scale, China exports at an average price of just below 4 USD.

Ranl	k Country	USD (millions)	World Share	Average Price
1	China	39 374	38.3%	\$3.87
2	Italy	10 376	10.1%	\$45.32
3	Hong Kong	5 317	5.2%	\$14.70
4	Vietnam	5 123	5.0%	\$16.20
5	Germany	4 392	4.3%	\$22.66
6	Belgium	4 172	4.1%	\$20.16
7	Indonesia	3 227	3.1%	\$15.65
8	Netherlands	2 933	2.9%	\$20.55
9	Spain	2 870	2.8%	\$22.04
10	France	2 409	2.3%	\$30.18
11	Portugal	2 091	2.0%	\$32.00
12	India	1 421	1.4%	\$12.61
13	United Kingdom	1 400	1.4%	\$15.90
14	Romania	1 391	1.4%	\$24.35
15	Brazil	1 296	1.3%	\$11.47

Table 6 - World Top 15 Exporters in 2011 (Value)

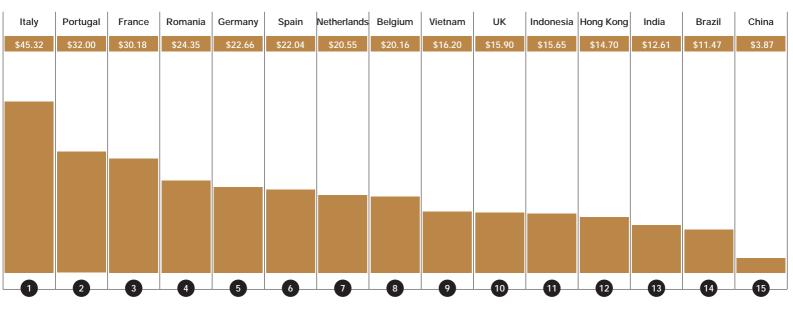


Chart 14 - Average Export Price among Top 15 Exporters

The USA remain the world's largest import market

Rank	Country	USD (millions)	World Share	Average Price
1	USA	23 245	22.3%	\$10.10
2	Germany	8 717	8.4%	\$14.69
3	France	6 506	6.3%	\$13.55
4	Italy	5 662	5.4%	\$15.83
5	United Kingdom	5 169	5.0%	\$11.35
6	Japan	5 062	4.9%	\$8.17
7	Hong Kong	4 850	4.7%	\$11.40
8	Russian Federation	3 940	3.8%	\$15.39
9	Netherlands	3 465	3.3%	\$14.14
10	Spain	2 977	2.9%	\$8.42
11	Belgium	2 322	2.2%	\$11.89
12	Canada	2 089	2.0%	\$12.72
13	Austria	1 596	1.5%	\$21.42
14	Rep. of Korea	1 536	1.5%	\$13.29
15	Switzerland	1 402	1.3%	\$18.72

billion

Seven out of the nine European countries present in the table of the 15 largest exporters are also among the top 15 importers of footwear (Table 7), where they are joined by three other countries from the same continent (Russia, Austria, Switzerland), explaining Europe's importance in world imports. Among the non-European top exporters, only Hong Kong is also a significant importer.

The table of top importers by value is led, with a very large margin, by the USA with a share that is more than two and a half times that of Germany, ranked second. This despite the fact that the USA pays one of the lowest average prices (10 USD) among this group; only Japan and Spain, sixth and tenth in the table, pay lower prices. Austria is the single country in this list to pay an average price above 20 USD. Korea entered the top 15 table this year, taking Australia's place.

Table 7 - World Top 15 Importers in 2011 (Value)

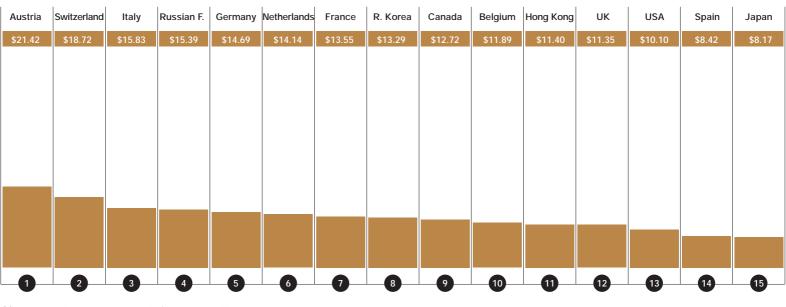


Chart 15 - Average Import Price among Top 15 Importers

Top 5 Exporters by Continent Germany lose to second place among European exporters

Africa

Tunisia leads African exports by value but Nigeria is the largest exporter in terms of quantity. The very different average prices charged by these two countries reflect different specialization patterns. Tunisia exports mostly leather footwear whereas Nigeria's exports consist almost exclusively of rubber & plastic footwear. Morocco is also an important exporter.¹

1 Several African countries, including some of the largest, are not individually considered in this analysis, being included in the "Other African" residual category, because their series of export values is extremely incomplete or unreliable.

Asia

The table of the top 5 exporters in Asia is almost unchanged from last year, with China being a clear leader followed by its own special administrative area of Hong Kong. Vietnam, Indonesia, and India complete the table, each charging an average price that is three to four times that of China. Together, these five countries represent 94% of Asian exports, down from 98% in 2010.

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	Tunisia	409	33.9%	27	12.6%	\$14.99
2	Nigeria	340	28.2%	104	48.2%	\$3.26
3	Morocco	279	23.1%	17	7.9%	\$16.23
4	Côte d'Ivoire	42	3.4%	10	4.6%	\$4.16
5	Kenya	40	3.3%	44	20.4%	\$0.92

Table 8 - Top 5 Exporters in Africa 2011

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	China	39 374	67.8%	10 170	87.0%	\$3.87
2	Hong Kong	5 317	9.2%	362	3.1%	\$14.70
3	Vietnam	5 123	8.8%	316	2.7%	\$16.20
4	Indonesia	3 227	5.6%	206	1.8%	\$15.65
5	India	1 421	2.4%	113	1.0%	\$12.61

Table 9 - Top 5 Exporters in Asia 2011

Europe

In Europe, Germany rose to second position, in terms of value, replacing Belgium, which nonetheless, continues to export a larger quantity. Italy is the continental leader and thanks to the average price it charges which is the highest in the world, its leadership is particularly clear in terms of value. The Netherlands and Spain, with similar figures, close the top 5 table.

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	Italy	10 376	26.7%	229	14.4%	\$45.32
2	Germany	4 392	11.3%	194	12.2%	\$22.36
3	Belgium	4 172	10.8%	207	13.0%	\$20.16
4	Netherlands	2 933	7.6%	143	9.0%	\$20.55
5	Spain	2 870	7.4%	130	8.2%	\$22.04

Table 10 - Top 5 Exporters in Europe 2011

billion

Panama and the USA share the leadership of North American exports

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	Panama	1 130	36.3%	102	40.7%	\$11.07
2	USA	1 023	32.9%	78	31.2%	\$13.07
3	Mexico	411	13.2%	22	8.9%	\$18.43
4	Dominican Re	ep. 245	7.9%	31	12.4%	\$7.87
5	Canada	224	7.2%	12	5.0%	\$18.00

Table 11 - Top 5 Exporters in North America 2011

North America

Panama is the largest exporter of footwear in North America, with over a 100 million pairs, thanks to the "import and re-export platform" role it plays in international trade. NAFTA members, USA, Mexico, and Canada, in this order, take three of the remaining four positions in the top 5 table, with the Dominican Republic positioned among them.

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	Australia	45	53.8%	2	53.7%	\$22.92
2	New Zealand	38	44.6%	2	41.4%	\$24.68
3	Fiji	0.9	1.1%	0,1	2.0%	\$12.11
4	Other Oceani	a 04	0.5%	0,1	2.7%	\$4.57
5	Vanuatu	0.01	0.0%	0,01	0.2%	\$1.37

Table 12 - Top 5 Exporters in Oceania 2011

Oceania

Oceania's footwear exports are minute, with Australia and New Zealand being the most significant players but having exchanged places from last year. Their average prices continue to rise and are similar, or even higher, to those charged by the largest European exporters, with the exception of Italy. Exports by other Oceanic countries are residual.

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	Brazil	1 296	83.3%	113	70.7%	\$11.47
2	Chile	135	8.7%	35	21.7%	\$3.89
3	Ecuador	37	2.4%	4	2.4%	\$9.50
4	Colombia	34	2.2%	2	1.4%	\$15.04
5	Argentina	27	1.7%	2	1.2%	\$14.68

Table 13 - Top 5 Exporters in South America 2011

South America

Brazil is the dominant player in South American footwear exports. The figures on its exports have, however, been revised downwards from last year. Chile takes second place thanks to its significant exports of textile footwear, with a low average price. As in 2010, Ecuador, Colombia, and Argentina complete the list of main exporters, with relatively close figures.

Top 10 Exporters by Product Type China is the world's top exporter for every type of footwear

Waterproof

As in the previous year, in 2011 China was the main exporter of all the five types of footwear recognized in the trade statistics. In the case of waterproof footwear, the top 4 positions are unchanged from 2010, with China leading, followed by Italy, France, and the Netherlands. Figures for the next countries in the table are, however, very close and some have exchanged position. Portugal fell from fifth to eighth, with Hong Kong taking its previous position and Germany rising from tenth to sixth. Spain and Canada dropped out of this table, replaced by Bosnia Herzegovina and Panama.

	Country I	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	China	658	42.2%	103	50.6%	\$6.37
2	Italy	162	10.4%	19	9.1%	\$8.73
3	France	85	5.5%	6	2.7%	\$15.25
4	Netherlands	50	3.2%	3	1.7%	\$14.50
5	Hong Kong	36	2.3%	2	0.9%	\$19.13
6	Germany	33	2.1%	3	1.3%	\$12.23
7	USA	30	1.9%	2	1.2%	\$12.67
8	Portugal	29	1.9%	3	1.6%	\$9.09
9	Bosnia Herzeg	jovina 27	1.7%	2	1.1%	\$11.91
10	Panama	24	1.6%	3	1.2%	\$9.59

Table 14 - Top 10 Exporters of Waterproof Footwear (HS 6401) 2011

Rubber & Plastic

China claims an even larger share of rubber & plastic exports, selling more than four out of every five pairs exported worldwide and being responsible for more than 60% of the value of exports. Vietnam rose to second position among exporters of this type of footwear in part due to the fall in exports from Hong Kong, which brought this territory to fifth position, down from third. France and Spain were replaced in this table by Panama and Indonesia, which last year were not present due to data availability problems.

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	China	17 603	61.4%	6 423	82.9%	\$2.74
2	Vietnam	1 093	3.8%	89	1.1%	\$12.34
3	Belgium	1 087	3.8%	97	1.2%	\$11.24
4	Germany	1 070	3.7%	73	0.9%	\$14.72
5	Hong Kong	887	3.1%	118	1.5%	\$7.53
6	Italy	847	3.0%	38	0.5%	\$22.37
7	Netherlands	612	2.1%	50	0.7%	\$12.12
8	Panama	598	2.1%	72	0.9%	\$8.36
9	Brazil	475	1.7%	83	1.1%	\$5.72
10	Indonesia	469	1.6%	38	0.5%	\$12.22

Table 15 - Top 10 Exporters of Rubber & Plastic Footwear (HS 6402) 2011

23%

Italy, Portugal and Spain, the main European producers, account for 23% of the global leather footwear exports

Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
China	10 854	21.2%	891	40.4%	\$12.18
Italy	8 413	16.4%	138	6.2%	\$61.01
Hong Kong	3 750	7.3%	173	7.8%	\$21.72
Germany	2 554	5.0%	65	3.0%	\$39.10
Vietnam	2 444	4.8%	74	3.3%	\$33.06
Indonesia	2 199	4.3%	129	5.9%	\$17.00
Belgium	2 051	4.0%	59	2.7%	\$34.88
Portugal	1 824	3.6%	46	2.1%	\$39.24
Spain	1 758	3.4%	42	1.9%	\$42.02
Netherlands	1 696	3.3%	46	2.1%	\$36.94
	China Italy Hong Kong Germany Vietnam Indonesia Belgium Portugal Spain	China 10 854 Italy 8 413 Hong Kong 3 750 Germany 2 554 Vietnam 2 444 Indonesia 2 199 Belgium 2 051 Portugal 1 824 Spain 1 758	China10 85421.2%Italy8 41316.4%Hong Kong3 7507.3%Germany2 5545.0%Vietnam2 4444.8%Indonesia2 1994.3%Belgium2 0514.0%Portugal1 8243.6%Spain1 7583.4%	China10 85421.2%891Italy8 41316.4%138Hong Kong3 7507.3%173Germany2 5545.0%65Vietnam2 4444.8%74Indonesia2 1994.3%129Belgium2 0514.0%59Portugal1 8243.6%46Spain1 7583.4%42	China10 85421.2%89140.4%Italy8 41316.4%1386.2%Hong Kong3 7507.3%1737.8%Germany2 5545.0%653.0%Vietnam2 4444.8%743.3%Indonesia2 1994.3%1295.9%Belgium2 0514.0%592.7%Portugal1 8243.6%462.1%Spain1 7583.4%421.9%

Table 16 - Top 10 Exporters of Leather Footwear (HS 6403) 2011

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	China	7 220	44.7%	1 881	71.4%	\$3.84
2	Vietnam	1 494	9.3%	143	5.4%	\$10.41
3	Belgium	987	6.1%	47	1.8%	\$21.20
4	Italy	770	4.8%	27	1.0%	\$28.74
5	Germany	656	4.1%	45	1.7%	\$14.62
6	Hong Kong	586	3.6%	56	2.1%	\$10.51
7	Netherlands	532	3.3%	35	1.3%	\$15.28
8	Indonesia	527	3.3%	35	1.3%	\$15.18
9	Spain	527	3.3%	40	1.5%	\$13.21
10	France	439	2.7%	21	0.8%	\$20.43

Table 17 - Top 10 Exporters of Textile Footwear (HS 6404) 2011

	Country	USD (millions)	Share	Pairs (millions)	Share	Average Price
1	China	3 040	56,8%	871	77,5%	\$3.49
2	Dominican Re	p. 185	3,5%	29	2,6%	\$6.34
3	Italy	183	3,4%	8	0,7%	\$23.61
4	Spain	170	3,2%	10	0,9%	\$16.94
5	Poland	158	2, 9 %	14	1,3%	\$10.94
6	Portugal	137	2,6%	4	0,3%	\$38.24
7	USA	134	2,5%	22	2,0%	\$6.02
8	Romania	112	2,1%	6	0,6%	\$17.29
9	Vietnam	88	1,7%	10	0,9%	\$9.03
10	Germany	80	1,5%	8	0,7%	\$9.67

Table 18 - Top 10 Exporters of Other Footwear (HS 6405) 2011

Leather

China and Italy are the top 2 exporters of leather footwear, selling relatively similar values (21% and 16%), but very different quantities (40% and 6%) as a result of clearly divergent price strategies while Italy exports leather shoes at an average price of over 60 USD, China only charges 12 USD. The top 10 is completed by three other Asian countries (Hong Kong, Vietnam, and Indonesia) and five European countries (Germany, Belgium, Portugal, Spain, and the Netherlands).

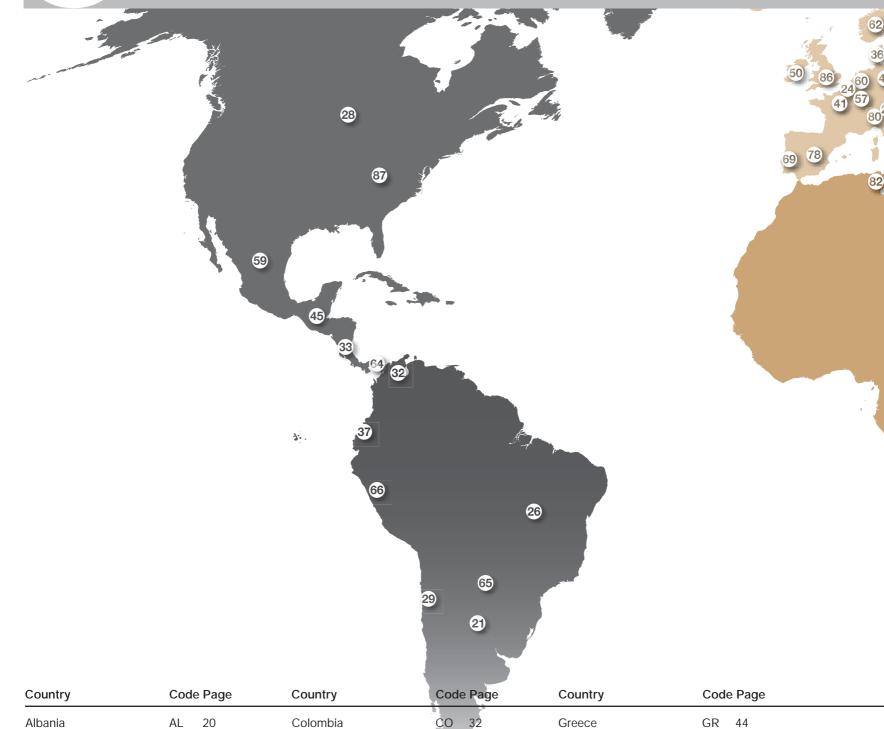
Textile

There are no changes in the top spots for the textile footwear exporters table, in which China is followed, with a large gap, by Vietnam and then Belgium and Italy. China's average prices are just a fraction of its main competitors' but this does not stop this country from claiming almost one half of the value exported. As in other categories, the table is composed exclusively by Asian and European countries.

Other

The very diverse average prices displayed by different countries, ranging from 38 USD in Portugal to 3 USD in China, reflect the miscellaneous character of the "other footwear" category. It is no surprise that this shows more change to the previous year than others and the top 10 includes some not so usual participants, such as the Dominican Republic, Poland, and Romania. The first of these is a newcomer in the top 10 table, where it replaces Singapore.

Country Profiles



Country	Code Page	Country	Code Page	Country	Code Page	
Albania	AL 20	Colombia	CO 32	Greece	GR 44	
Argentina	AR 21	Costa Rica	CR 33	Guatemala	GT 45	
Australia	AU 22	Croatia	HR 34	Hong Kong	HK 46	
Austria	AT 23	Czech Republic	CZ 35	Hungary	HU 47	
Belgium	BE 24	Denmark	DK 36	India	IN 48	
Bosnia Herzegovina	BA 25	Ecuador	EC 37	Indonesia	ID 49	
Brazil	BR 26	Egypt	EG 38	Ireland	IE 50	
Bulgaria	BG 27	Estonia	EE 39	Israel	IL 51	
Canada	CA 28	Finland	FI 40	Italy	IT 52	
Chile	CL 29	France	FR 41	Japan	JP 53	
China	CN 30	Germany	DE 43	Korea, Rep.	KR 54	

Summary

40

79 55 3 68 35 75 84	
3 68 3 68 3 75 84 3 7647 70 3 4 2573 27 5 2 20 83 4 4	54 53
5) 38 / 72 35	30 30 46
	48 81 88 67
	49
	22
	61

Country	Code Pag	e Country	Code Paç	ge Country	Code Page
Latvia	LV 55	Peru	PE 66	South Africa	ZA 77
Lithuania	LT 56	Philippines	PH 67	Spain	ES 78
Luxembourg	LU 57	Poland	PL 68	Sweden	SE 79
Malaysia	MY 58	Portugal	PT 69	Switzerland	CH 80
Mexico	MX 59	Romania	RO 70	Thailand	TH 81
Netherlands	NL 60	Russia	RU 71	Tunisia	TN 82
New Zealand	NZ 61	Saudi Arabia	SA 72	Turkey	TR 83
Norway	NO 62	Serbia	RS 73	Ukraine	UA 84
Pakistan	PK 63	Singapore	SG 74	United Arab Emirate	s AE 85
Panama	PA 64	Slovakia	SK 75	United Kingdom	GB 86
Paraguay	PY 65	Slovenia	SI 76	United States	US 87
				Vietnam	VN 88

www.worldfootwear.com



Albania

Value

Million USD

Turkey

Germany

Italy

China

Exports

Location and main indicators

Capital	Т
Language	Α
Area	2
Population	3
GDP 2011	1;
GDP per capita	3
∆ GDP 2011	+2
△ GDP last 5 years	+2
Currency	L

Tirana Albanian 28 750 km² 3 million 13 billion USD 3 992 USD +2.0% +24.2% _eke (ALL)



Exports

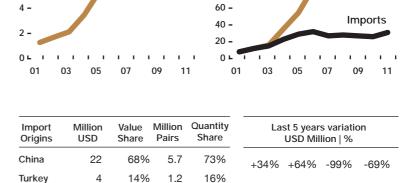
Imports

Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	181	39	12	43	15.31	
Imports	31	98	8	81	4.00	
Production			8	69		
Consumption			4	134		

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	l	ast 5 years. USD Mill		on
Italy	146	81%	10.2	86%	+71%			
Germany	12	7%	0.6	5%				
Spain	6	3%	0.3	3%	+60	+12	+6	+3
Austria	2	1%	0.1	1%				
Netherlands	s 2	1%	0.1	1%	Italy	Germany	Spain	Austria



10%

0%

0%

180 -

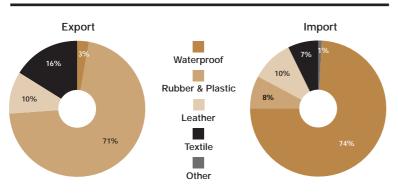
160 -

140 **-**120 **-**

100 -

80 -

Types of footwear traded 2011 (quantity) Rec



Sectorial organizations

UCCIAL - Union of Chambers of Commerce and Industry of Albania | http://uccial.al

Recent developments

4

0

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13%

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1%

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0.0

0.0

Quantity

Million Pairs

12 -

10 -

8 -

6

Italy

USA

Greece

The footwear industry in Albania is mainly located in Tirana, Shkoder, and Durres. In 2011, as shown through the previous decade, the Albanian footwear industry continued to show its remarkable trend, with exports growing at double digit rates. Albanian exports are concentrated on the Italian market. Imports are comparatively small, coming mostly from China and Turkey.

Fairs & Events

n.a.

Argentina

AR 🔵

Location and main indicators

Capital	Buenos Aires
Language	Spanish
Area	2 780 400 km ²
Population	41 million
GDP 2011	448 billion USD
GDP per capita	10 945 USD
△ GDP 2011	+8.9%
△ GDP last 5 years	+39.0%
Currency	Peso (ARS)
-	

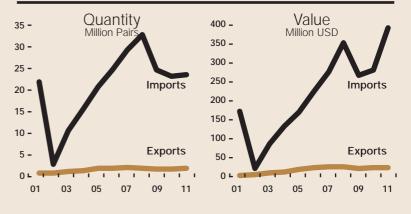


Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	27	73	2	74	14.68	
Imports	395	38	23	56	17.11	
Production			118	14		
Consumption			139	23		

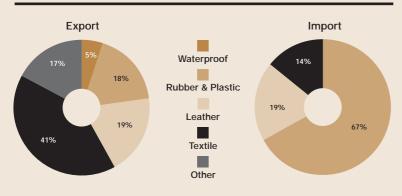
Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Uruguay	8	28%	0.7	36%	+95% +183% +288% -49%
Chile	6	24%	0.2	11%	•
Paraguay	4	14%	0.3	14%	+4 +2.5 +2.3
Bolivia	3	12%	0.2	12%	-6
Brazil	2	6%	0.1	7%	Uruguay Paraguay Bolivia Chile



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Brazil	193	49%	12.5	54%	+327% +39% +57% +209%
China	86	22%	3.9	17%	
Vietnam	71	18%	3.8	16%	+55 +54 +31 +22
Indonesia	33	8%	2.3	10%	
Thailand	3	1%	0.1	0%	Vietnam Brazil China Indonesia

Types of footwear traded 2011 (quantity)



Sectorial organizations

CIC - Camara De La Industria Del Calzado | www.calzadoargentino.org.ar

Recent developments

The Argentinean footwear industry, placed mostly in the Buenos Aires area, has ambitious plans for the future, planning to double production and exports by 2020. However, for now the country shows a considerable trade deficit, with imports being more than ten times exports. In 2011, both increased. Brazil is the major supplier and Uruguay, Chile, Paraguay, and Bolivia are the main clients.

Fairs & Events

CEMCA, Buenos Aires (Fev; Jul) | www.cemca.com.ar EFICA, Buenos Aires (Jul; Dec) | www.calzadoargentino.org.ar eXPOcaipic, Buenos Aires (Jun; Nov) | www.caipic.org.ar



Australia

Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency

Camberra English 7 741 220 km² 23 million 1 488 billion USD 65 477 USD +2.0% +13.8% Dollar (AUD)

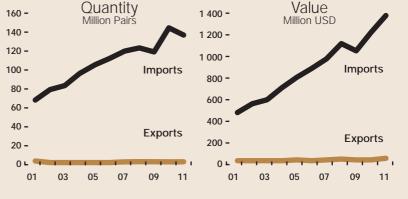


Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	45	58	2	72	22.92	
Imports	1 333	16	132	17	10.08	
Production			3	90		
Consumption			133	26		

Main trading partners 2011

Export Markets	Million USD		/lillion Pairs	Quantity Share	L		rs variatio illion %	n
New Zealan	d 15	34%	0.7	36%	+48%	+165%	+71%	-38%
Israel	2	5%	0.0	2%				
Rep. of Kore	ea 2	4%	0.0	2%	+4.9	+1.5	+0.9	
UK	2	4%	0.0	1%				-0.6
New Caledo	nia 2	4%	0.0	1%	New Zeland	Israel	New Caledonia	USA

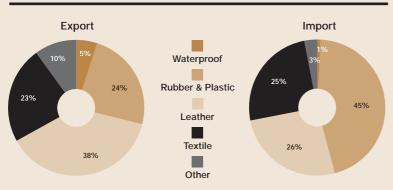


Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	
China	934	70%	111	84%	+59
Vietnam	86	6%	6	4%	
Italy	85	6%	1	1%	+3
Indonesia	56	4%	3	2%	
Hong Kong	25	2%	2	2%	Chi



Vietnam Indonesia Italy

Types of footwear traded 2011 (quantity)



Sectorial organizations

FMAAI - Footwear Manufacturers Association of Australia | www.nationalfootwearretailers.com.au NFRA - National Footwear Retailers Association | www.nationalfootwearretailers.com.au

Recent developments

The Australian footwear industry employs some 1,800 people, mostly in New South Wales and Victoria. Over the last few years the industry has been shrinking and concentrating on medium to high-value products. For the first time in many years, in 2011, the number of pairs imported by Australia decreased, although the value of imports continued to grow. China is the largest supplier. Australian exports grew 25%, in value, New Zealand being their most significant market.

Fairs & Events

Australian Shoe Fair, Melbourne (Aug) | www.australianshoefair.com Australian Shoe Fair, Sydney (Mar) | www.australianshoefair.com Bags & Accessories Fair, Melbourne (Aug) | www.bagsaccessories.com.au Bags & Accessories Fair, Sydney (Mar) | www.bagsaccessories.com.au

Austria

AT

Location and main	indicators	• • • • • • • • • • • • • • • • • • • •	
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Vienna German 83 870 km ² 8 million 419 billion USD 49 809 USD +3.1% +6.7% Euro (EUR)		

80 -

70 -

60

50 -

40 -

30 -

20

10 -

0 -

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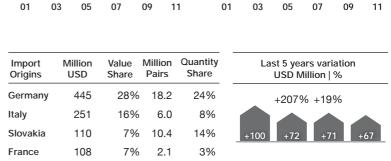
Czech Rep.

Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	931	19	28	31	33.39	
Imports	1 596	13	75	27	21.42	
Production			2	99		
Consumption			49	49		

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Germany	509	55%	14	51%	+11% +66% +119% +99%
Switzerland	50	5%	1.1	4%	
Czech Rep.	36	4%	1.4	5%	+50 +19 +18 +17
Russian Fed	i. 35	4%	0.6	2%	
Netherlands	34	4%	0.6	2%	Germany Switzerland Russian Netherlands Fed.

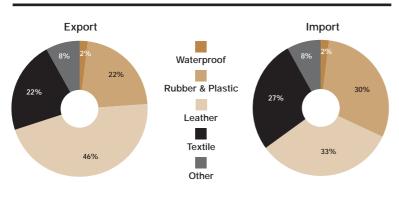


5%

Slovakia France Germany

Czech Rep.

Types of footwear traded 2011 (quantity)



Sectorial organizations

Association of the Austrian Textile Cloting Shoe and Leather Industries | www.shoes-leather.at

Recent developments

4%

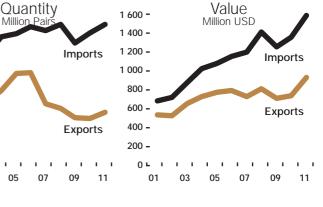
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72

Austria has a relatively small but export oriented footwear industry, employing a little over a thousand people. In 2011, exports grew 13%, in volume, and 25%, in value. Germany absorbs more than half of Austrian exports. Imports also increased, although at lower rates. They come mostly from Germany and Italy.

Fairs & Events

Schuh Austria, Salzburg (Fev, Aug) | www.brandboxx.eu





Belgium

Value

Million USD

Exports

Imports

Location and main indicators

Capital	Brus
Language	Duto
Area	30 5
Population	11 n
GDP 2011	513
GDP per capita	46 8
∆ GDP 2011	+1.9
△ GDP last 5 years	+5.2
Currency	Euro

Brussels Dutch / French 30 530 km² 11 million 513 billion USD 46 878 USD +1.9% +5.2% Euro (EUR)



Imports

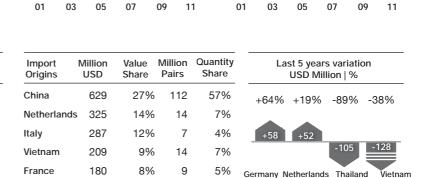
Exports

Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	4 172	6	207	5	20.16
Imports	2 322	11	195	12	11.89
Production			1	113	
Consumption			22	77	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %	
France	1 007	24%	97	47%	+52% +89% +	26%
Italy	507	12%	15	7%		
Germany	497	12%	22	11%	+343 +233 +185 +	+103
Netherlands	s 496	12%	17	8%		
UK	489	12%	17	8%	France Germany Turkey	Italy



4 500 -

4 000 -

3 500 -

3 000 - 2 500 -

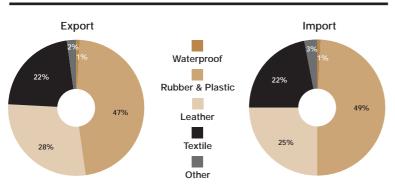
2 000 .

1 500 **-**1 000 **-**

500 -

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Types of footwear traded 2011 (quantity)



Sectorial organizations

FEBIC - Federatie van de Belgische Schoeiselindustrie | www.febic.be

Recent developments

Quantity

Million Pairs

300 -

250 -

200 -

150

100 .

50 -

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Belgium is one the most relevant platforms in international footwear trade, being simultaneously among the largest importers and exporters. However, trade statistics show a decline in Belgian imports in 2011, whereas exports continued to grow. Belgian exports are concentrated in European markets, but its imports come mainly from Asia.

Fairs & Events

Shoe Preview & Shoes4kids, Brussels (Feb; Aug) | www.trademart.be Shoe Show, Brussels (Mar; Sep) | www.trademart.be

Bosnia Herzegovina BA



12 -

10 -

8 -

6 -

4 -

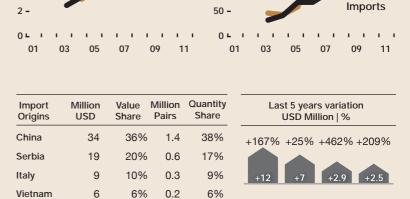
Germany

Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	244	35	11	44	21.82
Imports	95	67	6	92	15.76
Production			11	60	
Consumption			6	125	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Italy	142	58%	2.5	47%	+40% +170% +183%
Austria	43	18%	1.3	24%	
Germany	20	8%	0.4	8%	+41 +27 +19 +6
France	13	5%	0.4	7%	
Slovenia	10	4%	0.3	5%	Italy Austria Germany Slovenia



4%

Serbia

China Indonesia Germany

300 -

250 -

200 -

150 -

100 -

Exports

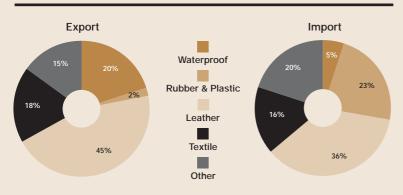
Imports

Value

Million USD

Exports

Types of footwear traded 2011 (quantity)



Sectorial organizations

Foreign Trade Chamber of Bosnia and Herzegovina | www.komorabih.ba

Recent developments

4%

0.1

4

Quantity

Million P

Bosnia-Herzegovina is one of the few European countries to show a positive footwear trade balance. In 2011 its exports increased by 17%, reaching a new all-time maximum. Roughly half of them go the Italian market. Imports rose at similar rates. Serbia is Bosnia-Herzegovina's second most important supplier, after China.

Fairs & Events

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Brazil

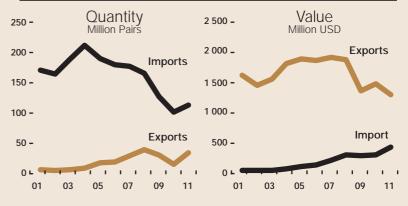
Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency Brasília Portuguese 8 514 880 km² 195 million 2 493 billion USD 12 789 USD +2.7% +22.9% Real (BRL)



Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	1 296	15	113	11	11.47
Imports	428	36	34	47	12.58
Production			819	3	
Consumption			740	4	

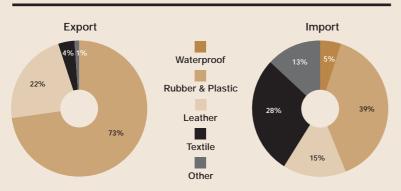


Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
USA	240	18%	12	10%	+56% +155% -52% -72%
Argentina	195	15%	14	12%	
UK	97	7%	3	3%	+70 +43
France	71	5%	5	4%	-103 -624
Italy	68	5%	3	3%	Argentina France UK USA

Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Vietnam	183	43%	10.4	31%	+496% -97% -87%
Indonesia	96	22%	5.6	16%	
China	70	16%	10.4	31%	+152 +89
Malaysia	14	3%	3.0	9%	-39 -47
Italy	13	3%	0.1	0%	Vietnam Indonesia Br. Virgin Switzerlar Isds

Types of footwear traded 2011 (quantity)



Sectorial organizations

ABICALÇADOS - Brazilian Shoe Manufacturers Association | www.abicalcados.com.br

Recent developments

Last year, the footwear industry in Brazil contracted. The number of firms fell below 8 thousand and the number of workers fell 3.2% to 319 thousand. Production decreased 8% to a little over 800 million pairs. Exports also showed a downward trend, falling 21% in terms of quantity and 13% in terms of value. In contrast, the value of imports increased more than 40%. Vietnam is Brazil's most relevant supplier, followed by Indonesia and China.

Fairs & Events

Couromoda, São Paulo (Jan) | www.couromoda.com Courovisão, Novo Hamburgo (Sep) | www.courovisao.com.br FIMEC, Novo Hamburgo (Mar) | www.fimec.com.br FRANCAL, São Paulo (jun) | www.feirafrancal.com.br

Bulgaria

BG •

Value

Million USD

Exports

Location and main indicators Sofia Capital Bulgarian Language 111 000 km² Area Population 7 million GDP 2011 54 billion USD 7 202 USD GDP per capita +1.7% △ GDP 2011 +9.1% △ GDP last 5 years Leva (BGN) Currency . .

30 -

25 -

20 -

Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	177	40	13	41	13.52
Imports	98	65	18	61	5.35
Production			15	52	
Consumption			20	81	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	st 5 year USD Mil	rs variatio Ilion %	on
Italy	109	62%	8.7	66%	+239%	+11%	-86%	-99%
Hungary	36	20%	1.4	11%				
France	9	5%	0.4	3%	+25	+11		
Germany	4	2%	0.4	3%			-8	-24
Greece	4	2%	0.3	2%	Hungary	Italy	UK	Austria

100 -15 **-**80 -Imports 10 60 -Exports 40 -5 20 0 L 0 -÷ 01 03 05 07 01 03 05 11 07 09 11 09 Million Quantity Million Value Last 5 years variation Import

200 -

180 -

160 -

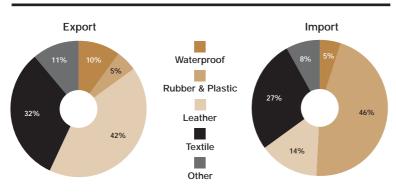
140 -

120 -

Imports

Origins	USD	Share	Pairs	Share	USD Million %
Italy	18	19%	0.7	4%	+678% +77% +492% -61%
China	16	16%	7.2	39%	
Greece	13	14%	4.9	26%	+11 +8 +6
Turkey	8	8%	2.0	11%	-24
Slovakia	8	8%	0.7	4%	Greece Italy Slovakia China

Types of footwear traded 2011 (quantity)



Sectorial organizations

Branch Union Leather, Furrier's, Shoe and Haberdasher Industry

Recent developments

Quantity

Million Pairs

Contrary to international trends, Bulgarian footwear trade decreased last year, except for the value of exports. Again, contrary to international trends over the last five years Bulgaria's imports from China have decreased significantly in favour of imports from neighbouring countries. Bulgaria increased its exports to Hungary and Italy but decreased them to Austria and the United Kingdom.

Fairs & Events

n.a.



Canada

Value

Million USD

Imports

Exports

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07

Location and main indicators	Location	and	main	indicators
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Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency

Otawa English 9 984 670 km² 34 million 1 737 billion USD 50 436 USD +2.5% +5.8% Dollar (CAD)

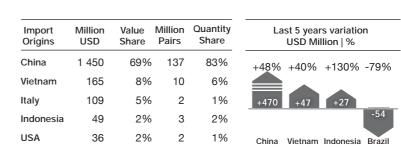


Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	224	37	12	42	18.00
Imports	2 089	12	164	14	12.72
Production			8	71	
Consumption			160	20	



Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	L	Last 5 years variation USD Million %		
USA	203	90%	12	94%	+11%	+94	%	
Russian F	ed. 4	2%	0.1	1%				
Germany	2	1%	0.1	1%	+20	+2		
Japan	2	1%	0.0	0%				
Chile	1	1%	0.1	1%	USA	Russiar Fed.	ı	



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Imports

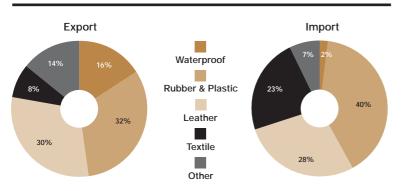
Exports

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Types of footwear traded 2011 (quantity)



Sectorial organizations

SMAC - Shoe Manufacturers' Association of Canada | www.shoecanada.com Western Canadian Shoe Association | www.wcsa.ca

Recent developments

Quantity

Million Pa

180 -

160 -

140 -

120

100 -80 -

> 60 **-**40 **-**

20 -0 ⊾

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Canada has a small footwear industry, located mostly in Montreal and the Quebec province, composed of some 30 companies employing over 3 thousand workers. Local production has been redirected from fashion related footwear to work type footwear, waterproof footwear and winter footwear. Last year, both the country's small exports and it's much more significant imports increased.

Fairs & Events

Toronto Shoe Show, Toronto (Fev; Aug) | www.torontoshoeshow.com

Chile

Location and main indicators

Capital	Santiago
Language	Spanish
Area	756 090 km ²
Population	17 million
GDP 2011	248 billion USD
GDP per capita	14 278 USD
△ GDP 2011	+5.9%
△ GDP last 5 years	+20.8%
Currency	Pesos (CLP)



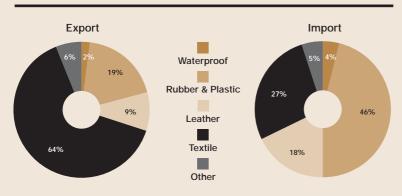
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	135	46	35	27	3.89
Imports	925	22	134	16	11.78
Production			11	58	
Consumption			110	32	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	L	Last 5 years variation USD Million %			
Bolivia	66	49%	5	15%					
Peru	52	38%	6	16%					
Paraguay	10	7%	1	3%	+65	+50	+9 +1		
Mexico	2	1%	6	17%					
Colombia	2	1%	4	12%	Bolivia	Peru	Paraguay Colombia		

Types of footwear traded 2011 (quantity)



Sectorial organizations

ACHIQTEC - Asociación Chilena de Químicos y Técnicos del Cuero de Chile FEDECCAL - Cámara de Industriales del Cuero, Calzado y Afines Federación Gremial



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	669	72%	109	81%	+176% +183% +437%
Vietnam	84	9%	6	4%	
Indonesia	50	5%	4	3%	+426 +54 +40 +15
Brazil	37	4%	2	1%	
USA	17	2%	9	7%	China Vietnam Indonesia USA

Recent developments

Chilean imports, mostly from China, Vietnam, and Indonesia, continue to increase at steady rates but, in 2011, exports also rose strongly. Chile exports mainly textile footwear to Bolivia and Peru, at very low average prices.

Fairs & Events

n.a.



China

Last 5 years variation

Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency





Footwear industry



Main trading partners 2011

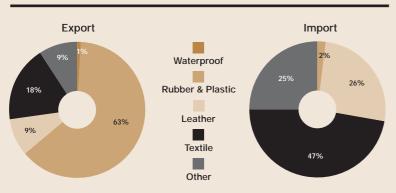
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
USA	11 817	30%	1 877	18%	+57% +188% +73% +169%		
Japan	2 331	6%	529	5%			
Russian Fe	ed. 1868	5%	227	2%	+4 277 +1 095 +985 +867		
Germany	1 678	4%	328	3%			
UK	1 382	4%	302	3%	USA Germany Japan UK		

Origins	USD	Share	Pairs	Share	USD Million %
Italy	375	29%	2	5%	+522% +493% +213% +434%
Vietnam	314	24%	18	43%	
China	251	19%	9	21%	+314 +260 +170 +85
Indonesia	106	8%	6	15%	
Spain	42	3%	1	1%	Italy Vietnam China Indonesia

Value

Million Quantity

Types of footwear traded 2011 (quantity)



Sectorial organizations

CLIA - China Leather Industry Association | www.chinaleather.org/eng

Recent developments

Million

Import

China is the most relevant player in the international footwear market, being the number one exporter to almost every country. In 2011, the country's exports set new records, passing 10 billion pairs and approaching 40 billion USD. Imports are comparatively minute but have also increased strongly, for the first time overcoming the 1 billion USD mark. Italy claims almost a third of that value.

Fairs & Events

China Shoetec, Dongguan (Nov) | www.chinashoesexpo.com CIFF, Shanghai (Sep) | www.ciffchina.com China Footwear & Leather Goods Exhibition, Changai (Apr) Shoes & Leather, Guangzhou (Jun) | www.shoesleather-guangzhou.com

don't miss:

GDS select

Shanghai April 2013

get more information: www.gds-select.com







Colombia

Value

Million USD

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Imports

Exports

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Location and main indicators

Capital	Bc
Language	Sp
Area	1 -
Population	46
GDP 2011	32
GDP per capita	7 -
∆ GDP 2011	+5
△ GDP last 5 years	+2
Currency	Pe
J	

Bogotá, D.C. Spanish 1 141 750 km² 46 million 328 billion USD 7 132 USD +5.9% +24.0% Peso (COP)

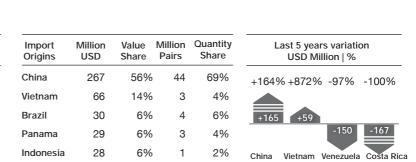


Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	34	67	2	70	15.04
Imports	477	33	64	33	7.45
Production			53	23	
Consumption			115	29	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %			
Ecuador	15	43%	1.0	46%	+65%	+332%	-83%	-84%
Venezuela	4	13%	0.3	14%				
Mexico	4	12%	0.3	13%	+6	+0.9		
Panama	3	7%	0.1	5%			-6	-22
Peru	2	5%	0.2	7%	Ecuador	Chile	USA	Venezuela



600 -

500 -

400 -

300 -

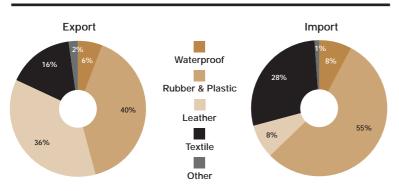
200 -

100

0 -

01

Types of footwear traded 2011 (quantity)



Sectorial organizations

ACICAM | www.acicam.org

Recent developments

Quantity

Million Pairs

Imports

Exports

03

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07

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11

70 -

60 -

50 -

40 -

30 -

20 -

10 -

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Consumption and imports are on the rise in the Colombian market, reaching new maximum levels in 2011. China and Vietnam are Colombia's main suppliers. Exports also had a positive year but they represent just a small fraction of imports. Ecuador is their most important market. The Colombian footwear industry employs more than 40 thousand workers, particularly in the areas of Bogotá and Cundinamarca, Valle and Norte de Santander.

Fairs & Events

EICI, Bogotá (Fev; Aug) | www.eici.com.co IFLS, Bogotá (Fev; Aug) | www.ifls.com.co

Costa Rica

CR

Value

Million USD

Location and main indicators

Capital	San José
Language	Spanish
Area	51 100 km ²
Population	5 million
GDP 2011	41 billion USD
GDP per capita	8 877 USD
△ GDP 2011	+4.2%



Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	1	102	0.1	102	10.40
Imports	130	56	13	68	9.84
Production			4	88	
Consumption			17	87	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
El Salvador	0.5	37%	0.1	58%	+139% -100% -84%
Nicaragua	0.4	30%	0.0	29%	
Panama	0.3	20%	0.0	7%	+0.3 +0.2
Honduras	0.1	5%	0.0	2%	-0.01 -0.04
Dominican	Rep.0.0	4%	0.0	0%	Nicaragua El Salvador Ghana Guatemala



140 -

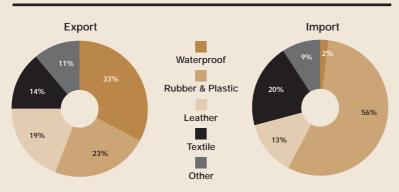
120 -

100 -

80 -

0 Guatemala 8 6% 3% 7 5% 6% Panama 1 7 5% Brazil 1 8% China Guatemala

Types of footwear traded 2011 (quantity)



Sectorial organizations

33

Recent developments

Quantity

Million Pair

14 -

12 -

10 -

8 -

Costa Rican footwear needs are supplied mainly from imports that have increased 20%, in 2011. These are composed, in the greater part, by rubber and plastic footwear coming from China. The USA is Costa Rica's second supplier but imports from Guatemala have also increased over the last five years.

Fairs & Events

n.a.

Vietnam USA



Croatia

Location and main indicators

Capital	Za
Language	С
Area	56
Population	4
GDP 2011	64
GDP per capita	14
∆ GDP 2011	0.
∆ GDP last 5 years	-0
Currency	Kι

Zagreb Croatian 56 590 km² 4 million 64 billion USD 14 457 USD 0.0% 0.3% Kuna (HRK)



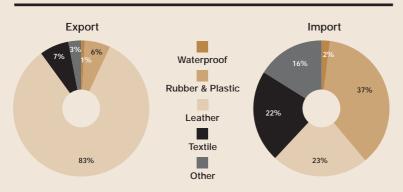
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	160	42	4	56	35.64
Imports	189	49	18	62	10.54
Production			10	63	
Consumption			23	71	

Main trading partners 2011

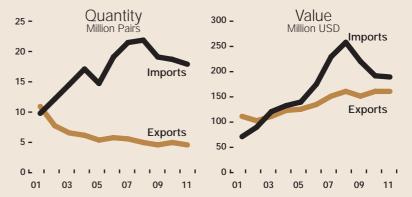
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Germany	57	35%	1.2	26%	+88% +85% -30% -28%
Austria	40	25%	1.0	23%	
Italy	22	14%	0.7	17%	+26 +7
Netherlands	s 15	10%	0.3	6%	-1.4 -8
France	14	9%	0.4	8%	Germany Netherlands Bosnia Italy Herzegovina

Types of footwear traded 2011 (quantity)



Sectorial organizations

Association of leather-processing industry



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	82	43%	13.1	73%	+24% +208% +34% -41%
Italy	25	13%	0.9	5%	
Vietnam	19	10%	0.8	5%	+15 +7 +4
Indonesia	11	6%	0.5	3%	-17
Slovenia	7	4%	0.3	2%	China Vietnam Indonesia Italy

Recent developments

In 2011, Croatian footwear imports have decreased for the third consecutive year, returning to the level they had in 2004. Over the last five years, imports from Italy have fallen, while those from China continued to increase. Croatian exports decreased in terms of volume but, thanks to a growing average price, increased in terms of value. Germany, Austria and Italy are its most significant markets.

Fairs & Events

Czech Republic

CZ 🔵

Value

Million USD Imports



200 -

150 -

Germany

Slovakia

Austria

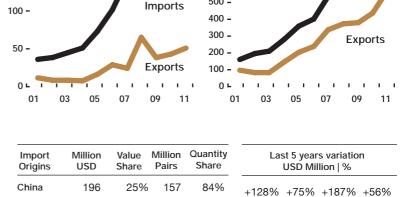
Italy

Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	570	23	51	23	11.27
Imports	790	25	188	13	4.20
Production			4	82	
Consumption			141	22	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Germany	122	21%	7	13%	+499% +143% +309% +65%
Austria	87	15%	5	9%	
Slovakia	83	15%	24	47%	+72 +72 +45 +32
UK	60	11%	2	5%	
France	36	6%	1	3%	Austria Germany Slovakia UK



4%

2%

3%

1%

China

Germany Slovakia

Italv

7.6

3.2

5.6

1.7

19%

12%

9%

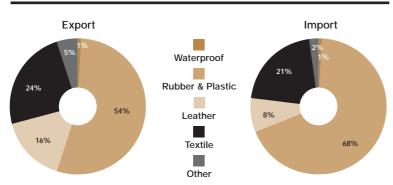
6%

900 -

800 **-**

600 **-**500 **-**

Types of footwear traded 2011 (quantity)



Sectorial organizations

AZL Otrokovice | www.azl.cz COKA | www.coka.cz ITC | www.itczlin.cz Tomas Bata Univerzity in Zlín | www.utb.cz

Recent developments

152

93

74

46

Quantity

Million Pairs

In 2011, Czech footwear imports continued to increase steeply while internal production stagnated. The number of active producers fell to 35 and employment suffered considerable losses. The industry now employs some 4,500 workers, mostly in the Zlín area, less than half the number registered ten years ago.

Fairs & Events

KABO, Brno (Fev; Aug) | www.bvv.cz/en/styl-kabo STYL, Brno (Fev; Aug) | www.bvv.cz/en/styl-kabo



Denmark

Value

Million USD

Germany China Indonesia Belgium

Imports

Exports

Location and main indicators

Capital	Copenhagen
Language	Danish
Area	43 090 km ²
Population	6 million
GDP 2011	333 billion USD
GDP per capita	59 928 USD
∆ GDP 2011	+1.0%
△ GDP last 5 years	-2.9%
Currency	Kroner (DKK)
0	



Quantity

Million Pairs

70 -

60 -

50 -

40 -

30 -

20.

10 -

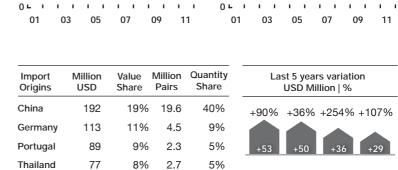
Italy

Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	747	21	22	36	33.51
Imports	987	20	49	39	20.19
Production			9	66	
Consumption			36	56	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Germany	218	29%	6.9	31%	+72% +69% +149% -94%
Sweden	184	25%	4.6	21%	
Netherlands	s 76	10%	1.9	9%	+90 +75 +23
Norway	59	8%	1.6	7%	-30
UK	40	5%	1.2	5%	Germany Sweeden Poland USA



1 200 -

1 000 -

800 -

600 -

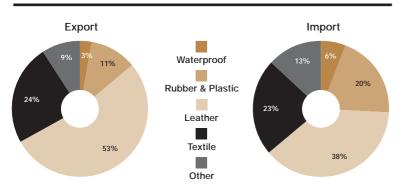
400

200

Imports

Exports

Types of footwear traded 2011 (quantity)



Sectorial organizations

Danish Shoe Retailers Association | www.skohandlerforening.dk

Recent developments

69

7%

2.2

Although there are some Danish footwear brands with international reputation, most of their production is now outsourced in Asia and the country's exports are primarily re-exports. In 2011 both imports and exports fell in terms of volume, but increased in terms of value, the trade deficit remaining stable. In the last five years Denmark intensified its commercial relations with Germany, both as an importer and an exporter.

5%

Fairs & Events

CIFF, Copenhagen (Fev; Aug) | www.ciff.dk CPH Vision, Copenhagen (Fev; Aug) | www.cphvision.dk

Ecuador

EC •

Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Quito Spanish 256 370 km ² 15 million 66 billion USD 4 424 USD +7.8% +22.6% US Dollar (USD)
Currency	US Dollar (USD)



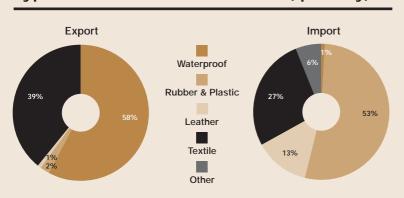
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	37	65	4	59	9.50
Imports	118	59	10	73	11.39
Production			30	38	
Consumption			36	58	

Main trading partners 2011

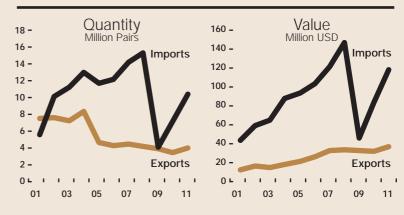
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Colombia	23	73%	2	n.a.	+24% +125% -50%
Peru	7	21%	0	n.a.	
Venezuela	1	3%	2	n.a.	+5 +4 +1
Guatemala	0	1%	0	n.a.	-0.09
USA	0	1%	0	n.a.	Colombia Peru Venezuela Chile

Types of footwear traded 2011 (quantity)



Sectorial organizations

CAMEC - Cámara Ecuatoriana del Calzado, Cuero y Conexos



Import Origins	Million USD		lillion Pairs	Quantity Share	Last 5 years v USD Millio	
China	62	51%	5	47%	+88%	-99%
Vietnam	15	13%	1	11%		
Colombia	15	13%	2	16%	+28 +14	+7
Brazil	11	9%	1	13%		-20
Indonesia	8	7%	1	6%	China Vietnam In	donesia Panam

Recent developments

The Ecuadorian footwear industry, mostly located in the Tungurahua province, suffered a major crisis in 2008 but has since been growing fast. In 2011, Ecuadorian exports, most of which sent to Colombia, increased at double digit rates. Imports continued to recover from the 2009 slump, but have not yet attained 2008 levels. Imports from China have increased most significantly, being a serious concern for the local industry.

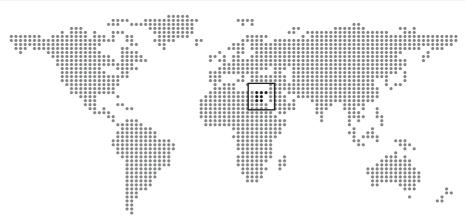
Fairs & Events



Location and main indicators

Capital
Language
Area
Population
GDP 2011
GDP per capita
∆ GDP 2011
∆ GDP last 5 years
Currency

Cairo Arabic 1 001 450 km² 79 million 236 billion USD 2 970 USD +1.8% +28.5% Pounds (EGP)

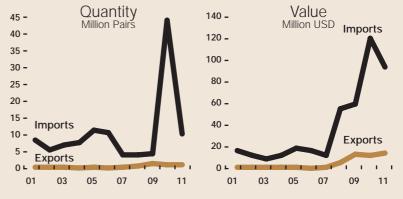


Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	14	81	1	85	14.05
Imports	94	69	10	75	9.49
Production			49	25	
Consumption			58	43	

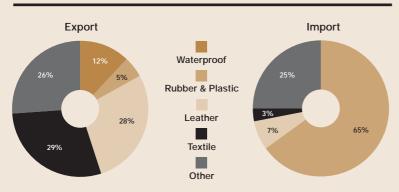
Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share		Last 5 years variation USD Million %			on
Italy	7.6	53%	1	58%					-100%
UK	3.7	26%	0.2	23%					
Belgium	0.8	6%	0.0	0%		+7	+3.6	+0.8	
Iraq	0.5	4%	0.1	8%					-0.04
Netherlands	s 0.4	3%	0.0	0%	I	taly	UK	Belgium	Germany



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share				rs variatio Ilion %	on
China	72	77%	9	90%	+	431%			+8
Spain	6	6%	0.0	0%	1				
Vietnam	3	3%	0.2	2%		+58	+5	+3	
Indonesia	2	3%	0.2	2%					
Italy	2	2%	0.1	1%		China	Spain	Vietnam	Inc

Types of footwear traded 2011 (quantity)



Sectorial organizations

CLI - Chamber of Leather Industries | www.leatheregypt.com CLTFI - Chamber Of Leather Tanning & Fur

Recent developments

Official statistics show a steep fall in Egyptian footwear imports in 2011, compared to the peak levels attained in the previous year. China is the main origin of Egyptian imports. Exports, mainly to Italy and the United Kingdom continued to increase steadily in terms of value, although they have levelled off in terms of volume.

Fairs & Events

ITCE, Cairo (Apr) | www.itcecairo.com

+804%

Vietnam Indonesia

Estonia

Value

Million USD

Imports

Exports

Location and main	indicators		••••
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Tallinn Estonian 45 230 km² 1 million 22 billion USD 16 583 USD +7.6% -2.3% Kroon (EEK)		

7 -

6 -

5 -

3

2

1

Finland

Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	69	55	2.5	68	27.38
Imports	95	66	5.0	96	18.75
Production			2.3	95	
Consumption			4.8	131	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Finland	17	25%	0.5	20%	+555% +221% +29% +20%
Russian Fee	d. 16	23%	0.3	13%	
Latvia	16	23%	0.8	31%	+13 +6 +3 +1
Norway	8	12%	0.1	6%	
Lithuania	7	11%	0.4	15%	Russian Norway Latvia Lithuania Fed.

0⊾ 1 1 ٥ د 1.1 . ı. ı i. ı ī Т Т 03 05 09 01 05 07 09 01 03 07 11 11 Million Quantity Last 5 years variation Million Import Value USD Million | % Pairs Share USD Origins Share Germany 15 16% 0.5 10% +117% +64% -25% -47% 4% Italy 10 11% 0.2 Latvia 10 11% 0.5 10% 9 0.6 13% Netherlands 10%

6%

120 -

100 -

80 -

60 -

40 -

20 -

Imports

Exports

Recent developments

9

10%

0.3

Quantity

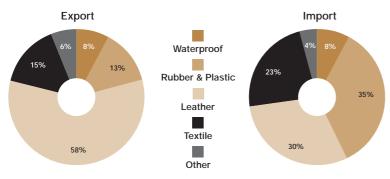
Million

Estonian footwear imports and exports both stabilized in terms of volume in 2011. However their value increases some 35%, reflecting a similar variation in average price. Estonia imports mainly from Germany and Italy, but imports from Latvia, Lithuania and Belgium increased significantly over the last few years. Exports are mainly directed to Finland, Russia and Latvia.

Fairs & Events

n.a.

Types of footwear traded 2011 (quantity)



Sectorial organizations

n.a.



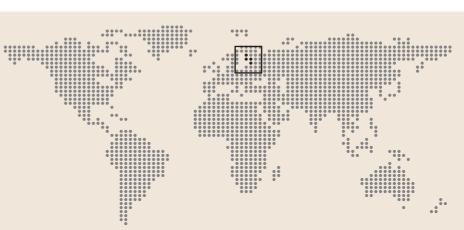
Latvia Belgium Netherlands China



Finland

Location and main indicators

Helsinki Finnish 338 420 km² 5 million 267 billion USD 49 350 USD +2.9% +3.3% Euro (EUR)

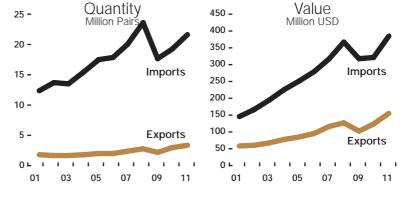


Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	156	43	3	63	46.70
Imports	384	39	22	59	17.76
Production			4	86	
Consumption			22	74	

Main trading partners 2011

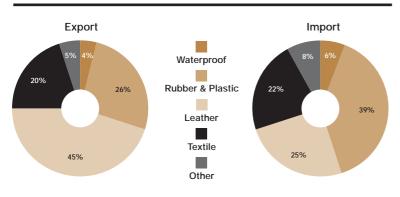
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
Sweden	61	39%	1.0	30%	+102% +286% +924% +802		
Estonia	26	17%	0.5	16%			
Russian Fed	. 23	15%	0.7	21%	+30 +19 +4 +3		
Norway	10	6%	0.2	7%			
Germany	9	6%	0.1	4%	Sweden Estonia Lithuania Aus		



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Las
Sweden	65	17%	2.7	13%	+79%
Germany	56	15%	2.1	10%	
China	53	14%	8.0	37%	+24
Netherlands	s 30	8%	1.8	8%	
Denmark	28	7%	0.9	4%	Germany N

Last 5 years variation USD Million | % +79% +117% +35% +80% +24 +16 +13 +12 Germany Netherlands China Denmark

Types of footwear traded 2011 (quantity)



Sectorial organizations

Association of Textile and Footwear Importers and Wholesalers | www.teja.fi/sisalto/teja.htm

Recent developments

The small Finnish footwear industry is predominantly located in the Tampere area, but the internal market is fundamentally supplied by imports. In 2011, both imports and exports grew at double digit rates, recovering from the 2009 downturn. Finish imports are more geographically diversified than most countries', Sweden, Germany, China, and the Netherlands being important suppliers. Sweden, Estonia and Russia are the main export markets.

Fairs & Events

Shoe Week, Ikaalinen (Fev; Aug) | www.kenkaviikko.fi

France

Capital

Area

Language

Population

GDP 2011

△ GDP 2011

Currency

GDP per capita

Location and main indicators

Paris

French

+1.7%

+2.4%

549 190 km²

44 008 USD

Euro (EUR)

63 million

41

Footwear industry

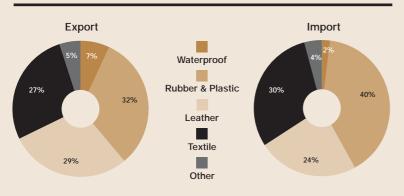
△ GDP last 5 years

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	2 409	10	80	18	30.18
Imports	6 506	3	480	4	13.55
Production			24	42	
Consumption			424	8	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Italy	351	15%	12	15%	+65% +59% +291% +51%
Spain	314	13%	17	22%	
Germany	276	11%	9	12%	+138 +116 +103 +93
Belgium	204	8%	9	12%	
UK	150	6%	5	6%	Italy Spain Hong Kong Germar

Types of footwear traded 2011 (quantity)



Sectorial organizations

Federation Française de la Chaussure | www.chaussuredefrance.com

Recent developments

Million

USD

1 349

1 200

886

490

455

Import

Origins

Italy

China

Belgium

Portugal

Spain

Both French imports and exports increased substantially in 2011, reaching record values. Exports are directed mainly at neighbouring countries such as Italy, Germany and Spain, and carry one of the highest average prices in the world. Although China is France's most relevant supplier, in terms of quantity, it is supplanted by Italy in terms of value, French imports being more diversified than those of most other countries. France has a relatively small footwear industry, producing some 24 million pairs a year.

Fairs & Events

Le Cuir à Paris, Paris (Fev; Sep) | lecuiraparis.com Première Classe - Jardin des Tuileries, Paris (Mar; Set) | www.premiere-classe-tuileries.com TEC Italmoda, Paris (Mar; Sep) | www.tecparis.com Who's Next, Paris (Jan; Jun) | www.whosnext.com

Last 5 years variation

USD Million | %

+68% +56% +29% +50%

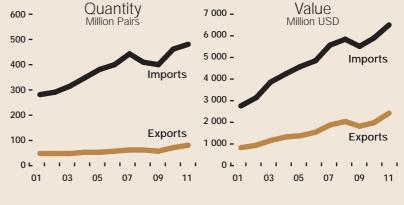
Italy

Germany

Belgium



FR



Quantity

Share

8%

43%

18% 3%

5%

China

Million

Pairs

38

205

84

15

25

Value

Share

21%

18%

14%

8%

7%

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at the next gds

13.-15.03.2013 düsseldorf, germany



www.gds-online.com



Germany

DF 📕

Value

Million USD

+233

China Netherlands Belgium Slovakia

+259

+237

Location and main	indicators	• • • • • • • • • • • • • • • • • • • •	
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Berlin German 357 120 km ² 82 million 3 577 billion USD 43 742 USD +3.1% +5.6% Euro (EUR)		

700 -

600 -

500 -

Italy

Netherlands

Vietnam

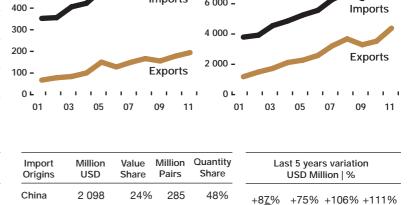
Belgium

Footwear industry

	Value		Quantity		Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	4 392	5	194	7	22.66
Imports	8 717	2	593	3	14.69
Production			31	37	
Consumption			430	7	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %	
Netherlands	s 535	12%	21	11%	+187% +63% +750% +97%	
Austria	420	10%	17	9%		
Poland	400	9%	28	15%	+260 +207 +190 +189	
France	386	9%	15	8%		
Switzerland	266	6%	7	4%	Poland Netherlands Slovakia France	



6%

6%

9%

3%

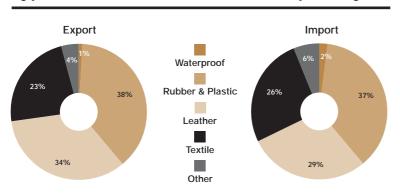
10 000 -

8 000 -

6 000 -

Imports

Types of footwear traded 2011 (quantity)



Sectorial organizations

Bundesverband des DeutschenSchuheinzelhandels | www.bdse.org HDS - Bundesverband der Schuhindustrie | www.hds-schuh.de Prüf- und Forschungsinstitut Pirmasens | www.pfi-pirmasens.de

Recent developments

12%

7%

7%

5%

34

36

54

18

1 0 4 5

604

600

465

Quantity

Million Pairs

2011 was a positive year for the German footwear industry, with employment growing 5% and turnover 12%. Although also present in other regions, the German footwear industry is mainly located in the west of the country, especially in Pirmasens, North Rhine-Westphalia and Bavaria. Both exports and imports increased around 24%. Germany imports mainly from China and Italy, and exports to European countries, particularly large neighbouring markets.

Fairs & Events

Bread & Butter, Berlin (Jan; Jul) | www.breadandbutter.com GDS, Düsseldorf (Mar; Sep) | www.gds-online.com Global Shoes, Düsseldorf (Mar; Sep) | www.globalshoes-online.com ILM, Offenbach (Mar; Sep) | www.messe-offenbach.de



Greece

Value

Million USD

Imports

Exports

т. т.

11

.

07

09

Location and main indicators

Capital
Language
Area
Population
GDP 2011
GDP per capita
△ GDP 2011
∆ GDP last 5 years
Currency

Athens Greek 131 960 km² 11 million 303 billion USD 27 073 USD -6.9% -10.5% Euro (EUR)



Imports

Exports

09

1

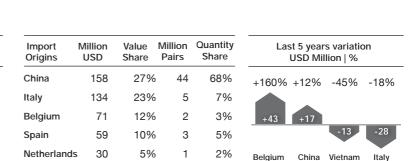
11

Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	80	53	10	46	7.86
Imports	588	31	65	30	9.05
Production			3	89	
Consumption			58	44	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
Cyprus	27	33%	1.5	15%	+79% +366% +298% +102%		
Bulgaria	11	14%	6.6	64%			
Romania	8	10%	0.4	4%	+11 +9 +7 +3.5		
Germany	7	9%	0.4	4%			
Italy	7	9%	0.3	3%	Cyprus Bulgaria Romania Italy		



1 000 -

900 -

800 **-**700 **-**

600 **-**500 **-**

400 -

300 **-**200 **-**

100 -

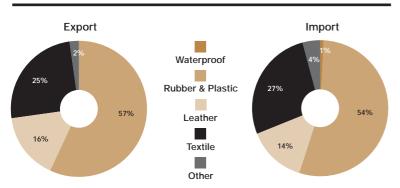
0 ه

01

03

05

Types of footwear traded 2011 (quantity)



Sectorial organizations

ELKEDE SA | www.elkede.gr ELSEVIE | www.elsevie.gr OBYE

Recent developments

Quantity

Million Pairs

120 -

100 -

80 -

60 -

40 -

20 -

0 -

01

03

05

07

Salonica is the main centre of the footwear industry in Greece, representing some 25% of total employment in the industry. Statistics show the volume of exports increasing sharply in 2011, but at a discounted average price, resulting in a modest growth in terms of value. The volume of imports increased slightly, but they seem to have redirected from more expensive sources, such as Italy, to cheaper ones, allowing an 11% reduction in terms of value.

Fairs & Events

Guatemala

GT 🔵

Location and main indicators • • • • Guatemala city Capital Spanish Language 108 890 km² Area Population 15 million GDP 2011 47 billion USD 3 182 USD GDP per capita +3.8% △ GDP 2011 +17.8% △ GDP last 5 years Quetzal (GTQ) Currency

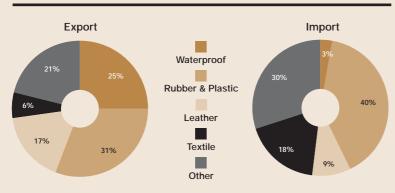
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	34	69	2	69	13.58
Imports	115	60	11	72	10.88
Production			21	48	
Consumption			29	67	

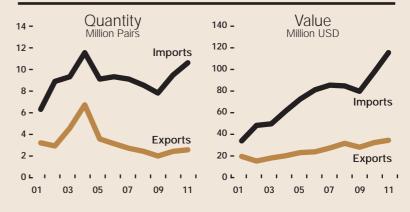
Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
El Salvador	· 10	30%	1	41%	+107% +252% +20% -100%
Costa Rica	8	22%	0.3	13%	
Nicaragua	4	12%	0.2	7%	+4 +2.5 +1.6
USA	4	10%	0.2	7%	-2.6
Honduras	3	10%	1	22%	Costa USA El Salvador China Rica

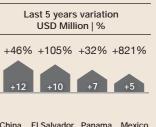
Types of footwear traded 2011 (quantity)



Sectorial organizations



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	La
China	41	35%	3	29%	+46%
Panama	29	25%	3	29%	
El Salvador	21	18%	2	23%	+12
USA	9	8%	0.3	3%	
Mexico	5	5%	0.5	5%	China E



Recent developments

Guatemalan footwear international trade set new records, both for exports and imports, in 2011. Guatemala mainly exports to regional neighbours such as El Salvador, Costa Rica, Nicaragua as well as to the USA. Imports come mainly from China, Panama and El Salvador.

Fairs & Events



Hong Kong

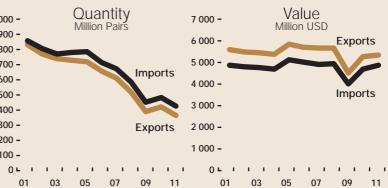
Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency Cantonese, English 1 092 km² 7 million 243 billion USD 34 049 USD +5.0% +19.1% Dollars Hong Kong (HKD)



Footwear industry

	Value		Quar	ntity	Prices	1 000 -
2011	Million USD	World Rank	Million Pairs	World Rank	USD	900 - 800 -
Exports	5 317	3	362	2	14.70	700 - 600 -
Imports	4 850	7	425	6	11.40	500 - 400 -
Production			1	114		300 - 200 -
Consumption			64	38		100 - 0 - י

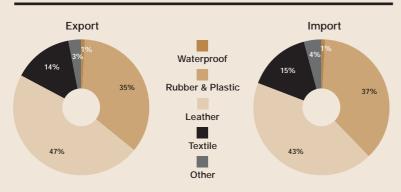


Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share		st 5 year: USD Mil		on
USA	1 927	36%	151	42%	+143% -	+166%	-29%	-29%
Japan	437	8%	30	8%				
China	359	7%	9	2%	+210	+125	-176	-787
Germany	216	4%	12	3%			-170	-/0/
Netherlands	s 206	4%	12	3%	China	Rep. of Korea	Japan	USA

Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	3 981	82%	407	96%	+167% +205% +109% -14%
Italy	281	6%	1.9	0%	
France	176	4%	0.7	0%	+176 +118 +54 -631
Vietnam	105	2%	5.7	1%	-031
Switzerland	77	2%	0.3	0%	Italy France Vietnam China

Types of footwear traded 2011 (quantity)



Sectorial organizations

HKFA - Hong Kong Footwear Association |www.hkfootwear.org/en/index.php Hong Kong Trade Development Council - www.hkdc.com/manufacturers/Shoe-Manufacturers

Recent developments

Hong-Kong is the world's top seventh importer and the third exporter, in terms of value. Imports and exports move in parallel, resulting from the territory's role as an important platform for the exportation of Chinese production. With mainland China increasingly trading directly with foreign partners, Hong Kong's international footwear trade shows a clear downward trend that has continued in 2011. Hong Kong progressively plays the opposite role of importing European footwear and exporting to mainland China.

Fairs & Events

Fashion Access, Hong Kong (Mar; Sep) | www.fashionaccess.aplf.com Hong Kong Fashion Week, Hong Kong (Jan) | www.hktdc.com/hkfashionweekfw

Hungary



Value

Million USD

+22

Slovakia Bulgaria Czech Rep. Italy

Exports

-14

Location and mair	n indicators	••••	
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Budapest Hungarian 93 030 km ² 10 million 140 billion USD 14 050 USD +1.7% -3.1% Forint (HUF)		

50 -

45

40

35 -

30 -

Slovakia

Bulgaria

Romania

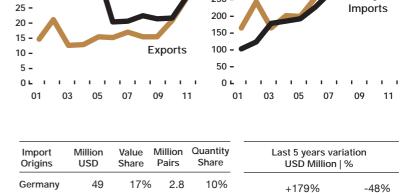
Czech Rep.

Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	385	28	28	30	13.55	
Imports	299	41	29	53	10.42	
Production			23	43		
Consumption			24	70		

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	ast 5 year USD Mi	rs variatio Ilion %	n
Germany	155	40%	9.4	33%	+655%	+11%	+530%	+11%
Austria	85	22%	3.5	12%				
Italy	82	21%	1.3	5%	+70	+34	+14	+8
Romania	17	4%	6.7	24%				
USA	7	2%	0.2	1%	Italy	Germany	Romania	Austria



12%

5%

5%

4%

450 -

400 -

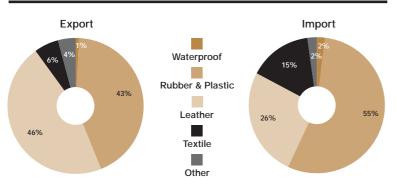
350 -

300 -

250 -

Imports

Types of footwear traded 2011 (quantity)



Sectorial organizations

BCBTE - Scientific Society of the Leather, Shoe and Allied Industries BCE - Association for Leather and Shoe Industry | www.matav.hu/uzlet/bcegy

Recent developments

37

35

29

20

13%

12%

10%

7%

3.5

1.4

1.3

1.1

Quantity

Million Pairs

In 2011, Hungary's exports and imports were of the same magnitude with almost exactly the same volume and a slightly higher value for exports. Exports are directed mostly to Germany, Austria and Italy with imports coming mainly from Germany, Slovakia and Bulgaria. Direct imports from Asia have an unusually low share of Hungary's imports, China representing no more than 6% of their value.

Fairs & Events

Budapest Leather & Shoe Week, Budapest (Mar; Sep) | www.bcefair.hu



India

Value

Million USD



160 -

140 -

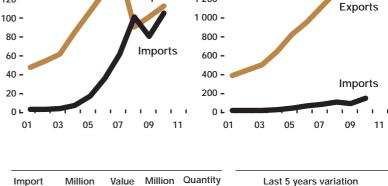
120 -

Footwear industry

	Va	alue	Quar	Quantity		
2010	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	1 421	12	113	12	34.74	
Imports	149	54	106	24	1.41	_
Production			2 209	2		_
Consumption			2 202	3		_

Main trading partners 2010

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
UK	296	21%	22	19.8%	+69% +104% +132% +175%
Germany	210	15%	15	13.6%	
USA	136	10%	10	8.5%	+120 +93 +75 +62
Italy	183	13%	14	12.2%	
France	132	9%	10	9.3%	UK Italy France Spain



1 600 -

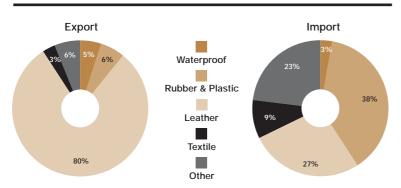
1 400 -

1 200 -

Exports

Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	105	70.6%	89	84.1%	+346% +767% +172% -57%
Vietnam	7	5.0%	1	0.7%	
Nepal	6	4.3%	3	2.4%	+81 +5 +5
Thailand	6	4.0%	5	5.1%	-1
Italy	6	3.8%	0	0.3%	China Italy Vietnam Malaysia

Types of footwear traded 2010 (quantity)



Sectorial organizations

IFCOMA - Indian Footwear Components Manufacturers Association | http://ifcoma.org Indian Shoe Federation | www.indianshoefederation.in

Recent developments

Quantity

Million Pa

India is the second footwear producer in the world, after China. There are several important footwear production centres around the country: the areas of Delhi-Agra and Chennai-Ambur are the most important. Mumbai, in the west of the country and Kolkota, in the east are also relevant. India's exports are dominated by leather footwear directed at the major European and American markets, which allows the country to achieve an average price above what is common in many other Asian producers. Imports to India come mainly from China and other Asian countries. Data for 2011 was not available at the moment of producing this yearbook.

Fairs & Events

FMM&T, New Delhi (May) | www.aplfindia.com IILF, Chennai (Fev) | www.iilfleatherfair.com IILF, New Delhi, (Jul) | www.iilfleatherfair.com ILGF, Kolkata (Fev) | www.leathergoodsfair.com

Indonesia

Location and main indicators

Capital	Jakarta
Language	Indonesian
Area	1 904 570 km ²
Population	241 million
GDP 2011	846 billion USD
GDP per capita	3 509 USD
∆ GDP 2011	+6.5%
△ GDP last 5 years	+33.4%
Currency	Rupiah (IDR)
e all elle j	

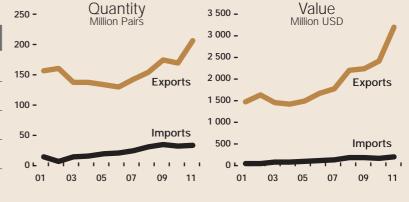


Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	3 227	7	206	6	15.65
Imports	184	50	32	52	5.75
Production			700	5	
Consumption			526	6	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share
USA	721	22%	49	23.9%
Belgium	295	9%	19	9.1%
Germany	253	8%	17	8.0%
UK	226	7%	15	7.1%
Netherlands	s 210	7%	10	4.7%



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share
China	125	68%	25	78%
/ietnam	21	11%	3	8%
Indonesia	18	10%	2	7%
Malaysia	6	3%	1	3%
Italy	3	2%	0	0%

Types of footwear traded 2011 (quantity)



Sectorial organizations

n.a.

Recent developments

The Indonesian footwear industry is among the most important in the world. The country is among the world's top 10 exporters, with exports in excess of three billion USD. The USA is the main market for Indonesian footwear followed by Belgium and Germany. Imports, though much smaller, have been growing and are sourced mainly from regional neighbours such as China, Vietnam and Malaysia.

Fairs & Events

Indoleather & Footwear Expo, Jakarta (May) | indoleather-footwear.com



Ireland

Location and main indicators

Capital	Du
Language	Iris
Area	70
Population	5 n
GDP 2011	218
GDP per capita	47
∆ GDP 2011	+0.
∆ GDP last 5 years	-4.8
Currency	Eur

Dublin Irish, English 70 280 km² 5 million 218 billion USD 47 513 USD +0.7% -4.8% Euro (EUR)



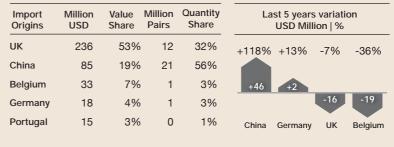
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	78	54	8	51	9.40
Imports	448	34	38	45	11.67
Production			1	119	
Consumption			31	64	

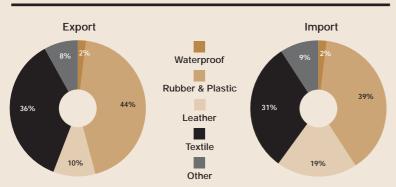
Quantity Value 600 -45 -Million USD Million Pairs 40 -500 -35 -30 -400 -Imports Imports 25 -300 -20 15 -200 -Exports 10 -Exports 100 -5. 0 -0 ı. 03 01 03 05 07 01 05 07 09 09 11 11

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
UK	30	38%	2.0	24%	+319% +28% +496%
Germany	17	22%	2.9	35%	
Netherlands	s 10	13%	1.1	13%	+16 +7.5 +6 +6
Spain	7	9%	1.3	16%	
Belgium	5	7%	0.5	6%	Germany Netherlands UK Spain



Types of footwear traded 2011 (quantity)



Sectorial organizations

Federation of Irish Footwear Manufacturers

Recent developments

In Ireland, both exports and imports dropped from the peak values attained in 2010. The United Kingdom is Ireland's main trading partner, both as a destination of exports and an origin of imports. China and Belgium are other relevant origins of imports whereas Germany and the Netherlands are the second and third destination markets.

Fairs & Events

Futura Fair, Dublin (Fev) | www.futurafair.com

Israel



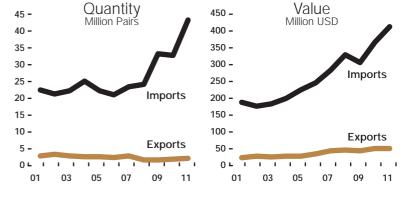
Location and main	indicators	• • • • • • • • • • • • • • • • • • •	
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Jerusalem Hebrew, Arabic 22 070 km ² 8 million 243 billion USD 31 986 USD +4.7% +21.5% New Shekels (ILS)		

Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	49	57	2	71	23.43
Imports	413	37	42	44	9.87
Production			3	92	
Consumption			42	52	

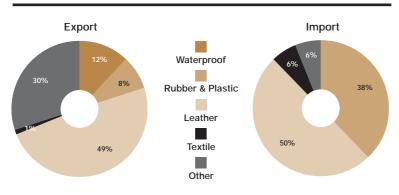
Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Li	ast 5 year USD Mil	s variatior llion %	۱
USA	30	62%	1.2	67%	+46%	+59%	+117%	+71%
Canada	8	17%	0.2	13%			•	
Australia	4	7%	0.1	5%	+9	+3	+2	+0.7
Germany	2	4%	0.1	4%				
Japan	1	1%	0.0	2%	USA	Canada	Australia	Germa



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	La	st 5 years USD Milli		
China	166	40%	28	71%	+68%		+65%	+56%
Belgium	45	11%	1.5	4%				
Italy	34	8%	0.8	2%	+66	+44	+13	+10
Hong Kong	31	7%	2.2	6%				
Netherlands	s 29	7%	1.5	4%	China	Belgium	Italy	Netherland

Types of footwear traded 2011 (quantity) Rece



Sectorial organizations

Manufacturers Association of Israel (Shoe Branch) | www.industry.org.il/Eng/

Recent developments

In 2011, Israeli imports increased sharply, for the first time passing the 40 million pairs and the 400 billion USD thresholds. China is the origin of 70% of the pairs imported. Israeli exports are directed mainly at the USA and increased 25% in volume, but remained stable in value.

Fairs & Events



Italy



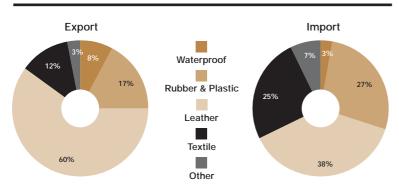
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	10 376	2	229	4	45.32
Imports	5 662	4	358	7	15.83
Production			208	10	
Consumption			336	10	



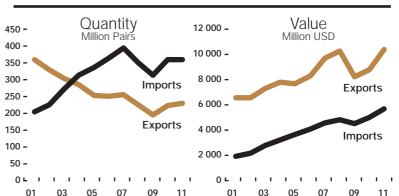
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
France	1 648	16%	41	18%	+42% +56% +41% +187%
Germany	1 294	12%	38	17%	
USA	983	9%	13	5%	+486 +265 +210 +172
Switzerland	740	7%	11	5%	
Russian Feo	d. 724	7%	7	3%	France Switzerland Russian Hong Fed. Kong

Types of footwear traded 2011 (quantity)



Sectorial organizations

ANCI - Associazione Nacionale Calzaturifici Italiani | www.ancionline.com



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	1 136	20%	151	42%	+45% +150% +125% -23%
Romania	645	11%	32	9%	
Belgium	491	9%	14	4%	+352 +243 +142
Netherland	s 406	7%	10	3%	-190
Vietnam	322	6%	21	6%	China Netherlands Spain Roman

Recent developments

Despite difficult macroeconomic conditions, 2011 was positive for Italian footwear, particularly in external markets, exports grew almost 20% thanks mostly to an increased average price. France, Germany and the USA are the most important markets for Italian footwear. Employment in the industry remained stable, at around 80 thousand workers, although the number of active firms declined.

Fairs & Events

Expo Riva Schuh, Riva del Garda (Jan; Jun) | www.exporivaschuh.it Lineapelle, Bologna (Apr; Oct) | www.lineapelle-fair.it MICAM ShoEvent, Milan (Mar; Sep) | www.micamonline.com MIPEL, Milan (Mar; Sep) | www.mipel.it

Japan

Location and main indicators

Capital	Tokyo
Language	Japanese
Area	377 940 km ²
Population	128 million
GDP 2011	5 869 billion USD
GDP per capita	45 920 USD
∆ GDP 2011	-0.7%
△ GDP last 5 years	-1.0%
Currency	Yen (JPY)
5	- /



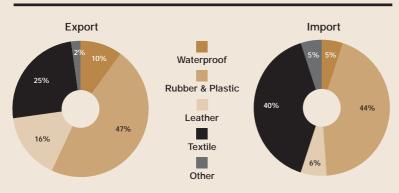
Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	45	59	1	79	29.88
Imports	5 062	6	619	2	8.17
Production			79	18	
Consumption			697	5	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Hong Kong	16	36%	0.4	30%	+28% +135% +31% -92%
Rep. of Kor	ea 7	16%	0.3	20%	
China	4	8%	0.1	7%	+3.4 +2 +1.7
Singapore	2	6%	0.1	6%	-1
USA	1	3%	0.0	2%	Hong China Rep. Of Italy Kong Korea

Types of footwear traded 2011 (quantity)



Sectorial organizations

TSA - Toto Shoe Manufacturers'Association | www.ttkm.jp



Import OriginsMillion USDValue ShareMillion PairsQuantity ShareLast 5 years variation USD Million %China3 49769%55590%Vietnam3337%193%Italy3297%30%Indonesia1643%142%							
Vietnam 333 7% 19 3% Italy 329 7% 3 0% Indonesia 164 3% 14 2%			2				
Italy 329 7% 3 0% +1 063 +176 +57 Indonesia 164 3% 14 2%	a 34	+44% +103% +53%	90%	% 555	69%	3 497	China
Indonesia 164 3% 14 2%	am 3		3%	% 19	7%	333	Vietnam
	3	+1 063 +176 +57	0%	% 3	7%	329	Italy
	nesia 1		2%	% 14	3%	164	Indonesia
Cambodia 146 3% 6 1% China Vietnam Indonesia Ba	bodia 1	China Vietnam Indonesia E	1%	% 6	3%	146	Cambodia

Recent developments

The Japanese footwear industry is mainly located in the areas of Tokyo, Osaka and Kobe. It is inwardly oriented as Japan is one of the world's main footwear markets, but not a very significant exporter. Its relatively small exports showed growth in 2011, with a continued focus on other Asian countries, led by China (both the mainland and Hong-Kong) and Korea. Imports, mainly from China, stabilized in volume but continued growing in terms of value.

Fairs & Events

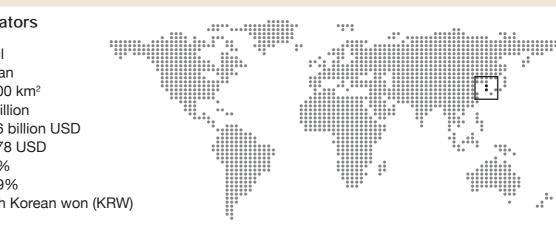
ISF, Tokyo (Mar; Sep) | www.isf-web.jp/english JFW, Tokyo (Jan; Jul) | senken-ex.com/iff Rooms, Tokyo (Fev; Sep) | www.roomsroom.com



Korea, Republic

Location and main indicators

Capital	Seoul
Language	Korean
Area	99 900 km ²
Population	49 million
GDP 2011	1 116 billion
GDP per capita	22 778 USD
∆ GDP 2011	+3.6%
△ GDP last 5 years	+18.9%
Currency	South Korea



Quantity

Million Pairs

140 -

120 -

100 -

80 -

60 -

40 -

20 -

0 -

01

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05

07

03

Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	144	45	9	49	15.30
Imports	1 536	14	116	21	13.29
Production			5	79	
Consumption			111	31	



Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La		rs variatio illion %	n
Japan	45	32%	4	39%	+206%	+48%	+222%	-54%
China	34	24%	2	23%				
Germany	9	6%	1	8%	+30	+11	+5	
USA	9	6%	1	7%				-10
Hong Kong	8	6%	0	4%	Japan	China	Hong Kong	USA



1 800 -

1 600 -

1 400 -

1 200 -

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600 -

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Imports

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Value

Million USD

Imports

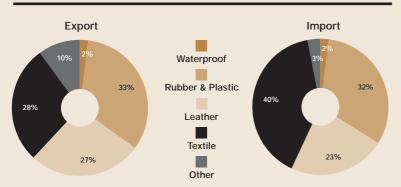
Exports

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Types of footwear traded 2011 (quantity)



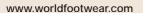
Sectorial organizations

Footwear Industrial Promotion Center | www.shoenet.org Korean Footwear Industries Association | www.footwear.or.kr

Recent developments

The Korean footwear industry employs 28 thousand workers, roughly half of which are in the Busan area. After a decade of consecutive decreases, over the last two years the country's exports have been rising. However, Chinese and Vietnamese import products keep rising even faster, resulting in a large trade deficit.

Fairs & Events



Latvia



Location and main	indicators	• • • • • • • • • • • • • • • • • • • •	
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Riga Latvian 64 560 km ² 2 million 28 billion USD 12 671 USD +5.5% -8.3% Lat (LVL)		

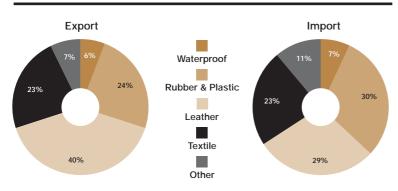
Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	34	70	1	80	22.73
Imports	94	68	6	90	15.52
Production			2	96	
Consumption			7	119	

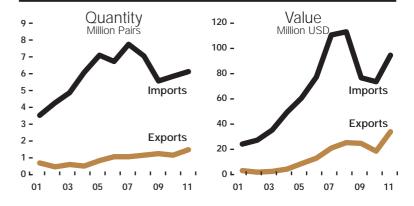
Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Russian Fe	ed. 14	41%	0.4	26%	+279% +129% +77% -82%
Estonia	10	30%	0.4	31%	
Lithuania	5	15%	0.3	19%	+10 +5 +2
China	2	5%	0.1	4%	-0.5
Spain	1	2%	0.0	2%	Russian Estonia Lithuania Finland

Types of footwear traded 2011 (quantity)



Sectorial organizations



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Italy	16	17%	0.4	6%	+76% +42% +70% -35%
Lithuania	12	12%	1.2	20%	
Estonia	11	12%	0.7	11%	+7 +3 +3
Germany	10	11%	0.4	7%	-3
Denmark	8	9%	0.3	5%	Italy Lithuania Denmark China

Recent developments

Latvia's footwear external trade grew considerably in 2011, both in exports and imports. These flows are more geographically diversified than in other European countries, with Italy being the main supplier and Russia the main market. Other Baltic and Scandinavian countries are also significant partners.

Fairs & Events



Lithuania

Location and main indicators

Capital	١
Language	L
Area	6
Population	З
GDP 2011	4
GDP per capita	1
∆ GDP 2011	+
△ GDP last 5 years	+
Currency	L

Vilnius Lithuanian 65 300 km² 3 million 43 billion USD 13 075 USD +5.9% +3.3% Litai (LTL)



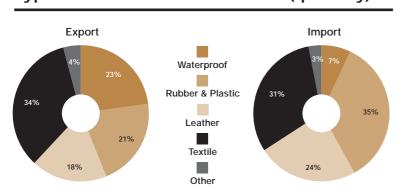
Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	41	61	3	60	12.03
Imports	121	57	10	74	11.72
Production			1	104	
Consumption			8	111	

Main trading partners 2011

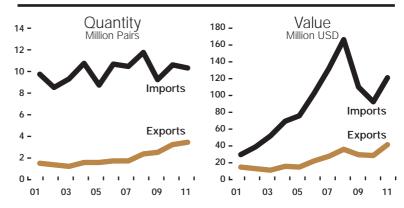
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La		rs variatic Ilion %	on
Russin Fed	. 15	37%	0.7	20%	+675%	+24%	+258%	-65%
Latvia	12	28%	1.3	37%				
UK	3	8%	0.4	12%	+12	+2	+2	
Estonia	3	7%	0.4	11%				-3
Germany	2	6%	0.1	3%	Russian Fed.	Latvia	Estonia	Poland

Types of footwear traded 2011 (quantity)



Sectorial organizations

OPGTC - Plastic and Leather Products Research Center of KTU | http://en.ktu.lt/content/personalprotective-equipment-footwear-conformity-assessment



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share
Germany	30	25%	1.6	15%
China	21	17%	5.1	49%
Italy	13	11%	0.5	4%
Poland	12	10%	0.9	9%
Estonia	7	6%	0.3	3%

Recent developments

Over the last decade, Lithuanian imports have remained stable at around 10 million pairs a year, even if their value grew fourfold. Germany and China are the main origins of imports. Exports have been growing steadily reaching a new maximum of 41 million USD in 2011. Neighbouring nations such as Russia and Latvia are their main destinations.

Fairs & Events

Luxembourg

LU

Value

Million USD

1.1

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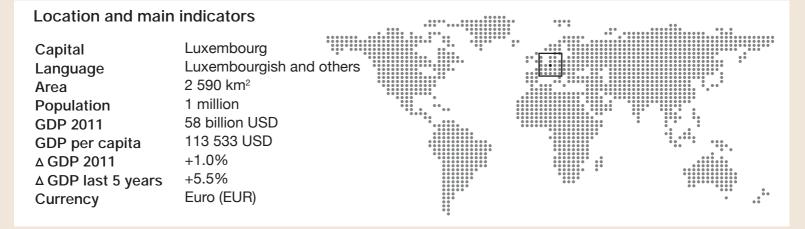
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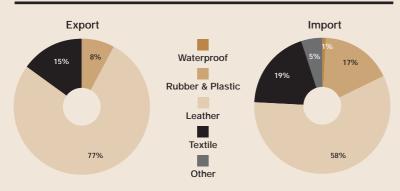
Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	86	52	1	81	60.73
Imports	150	53	4	108	42.18
Production			0		
Consumption			2	148	

Main trading partners 2011

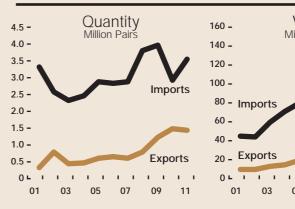
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Italy	25	29%	0.4	29%	+246%
Germany	17	19%	0.3	19%	
Spain	13	15%	0.2	12%	+23 +13 +11 +5
Netherland	s 5	6%	0.1	5%	
UK	5	6%	0.1	5%	Italy Spain Germany UK

Types of footwear traded 2011 (quantity)



Sectorial organizations

Chambre de Commerce Luxembourg | www.cc.lu



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Germany	35	23%	0.6	16%	+47% +46%
Belgium	34	23%	1.1	31%	
China	17	11%	0.6	16%	+16 +16 +11 +10
Indonesia	16	11%	0.5	15%	
Italy	15	10%	0.1	2%	China Indonesia Germany Belgium

Recent developments

There is no production of footwear in Luxembourg. Apparent consumption is in the order of 2 million pairs a year, other imports being re-exported, mainly to Italy, Germany and Spain.

Fairs & Events



Malaysia

Value

Million USD

China Vietnam Indonesia USA

Exports

09

11

Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency

Kuala Lumpur Bahasa Malaysia 330 800 km² 29 million 279 billion USD 9 700 USD +5.1% +23.7% Ringgits (MYR)

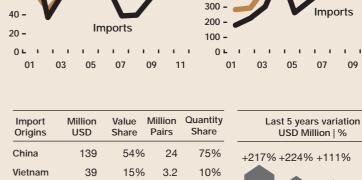


Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	201	38	31	29	6.54
Imports	259	43	33	51	7.96
Production			68	19	
Consumption			70	36	

Main trading partners 2011

Million USD	Value Share	Million Pairs	Quantity Share	L			n
42	21%	4	14%		+246%	+133%	-96%
21	10%	4	13%			•	
21	10%	2	5%	+21	+14	+11	
21	10%	7	22%				-19
11	6%	2	5%	Brazil	UK	Mexico	Italy
	USD 42 21 21 21	USD Share 42 21% 21 10% 21 10% 21 10%	USD Share Pairs 42 21% 4 21 10% 4 21 10% 2 21 10% 7	USD Share Pairs Share 42 21% 4 14% 21 10% 4 13% 21 10% 2 5% 21 10% 7 22%	USD Share Pairs Share 42 21% 4 14% 21 10% 4 13% 21 10% 2 5% 21 10% 7 22%	USD Share Pairs Share USD M 42 21% 4 14% +246% 21 10% 4 13% +21 21 10% 2 5% +21 21 10% 7 22% +14	USD Share Pairs Share USD Million % 42 21% 4 14% +246% +133% 21 10% 4 13% 21 10% 2 5% 21 10% 7 22%



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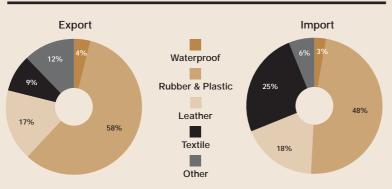
800 -

700 -

600 -500 -

400 -

Types of footwear traded 2011 (quantity)



Sectorial organizations

MFMA - Malaysian Footwear Manufacturers Association | www.malaysianfootwear.com Selangor Human Resource Development Centre | www.shrdc.my

Recent developments

10%

4%

4%

26

10

10

Quantity

Million Pairs

Exports

160 -

140 -

120 -

100 -

80

60

Indonesia

Italv

USA

Although the country traditionally was a net exporter of footwear, in 2010 imports overcame exports for the first time and in 2011 the trade deficit widened. Malaysia imports mainly from China, Vietnam and Indonesia. Its exports are geographically more diversified, with significant markets in Singapore, Brazil, the United Kingdom, and Mexico. Ipoh, in the Perak state, is the main footwear production centre in Malaysia. Klang Valley and Johor are other important locations for the industry which employs around 30 thousand people.

Fairs & Events

Malaysia International Shoe Festival, Kuala Lumpur (Apr) | www.malaysiafootwear.com/misf/2012

Mexico



Location and main	indicators		
Capital Language Area Population GDP 2011 GDP per capita ∆ GDP 2011 ∆ GDP last 5 years Currency	Mexico City Spanish 1 964 380 km ² 114 million 1 155 billion USD 10 153 USD +4.0% +7.4% Peso (MXN)		

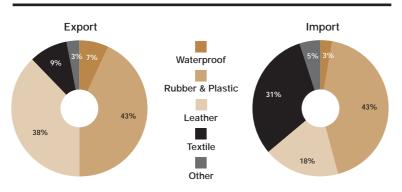
Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	411	25	22	35	18.43
Imports	718	27	68	29	10.61
Production			254	8	
Consumption			299	14	

Main trading partners 2011

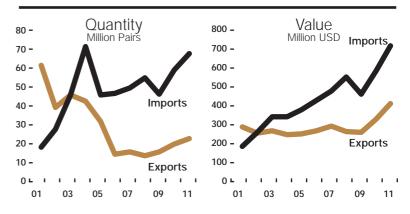
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share
USA	339	82%	17.5	78%
Japan	11	3%	0.3	1%
Canada	8	2%	0.7	3%
France	8	2%	0.1	0%
Brazil	6	1%	0.9	4%

Types of footwear traded 2011 (quantity)



Sectorial organizations

CICEG - Footwear Chamber of Guanajuato State | www.ciceg.org CICEJ - Footwear Chamber & Industry of Jalisco State | www.modama.com.mx



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Vietnam	267	37%	23	33%	+56% +290% +221% -67%
China	124	17%	9	13%	
Indonesia	121	17%	12	19%	+96 +90 +85
Italy	50	7%	1	2%	-35
Spain	44	6%	1	2%	Vietnam Indonesia China Brazil

Recent developments

Although Mexico is an import footwear producer, its exports are relatively limited: the country ranks only 35th among exporters, in terms of volume. The Mexican footwear industry is strongly concentrated in the city of León, in the state of Guanajuato, with smaller production centres in Guadalajara (Jalisco) and Mexico City. Mexico's international footwear trade shows enormous concentration. More than 80% of its exports are directed at its northern neighbour, the USA, and more than two thirds of its imports come from Vietnam, Indonesia or China. In 2011 both the imports and exports set new records.

Fairs & Events

ANPIC, Leon (Nov) | www.anpic.com MDM Modama, Guadalajara (May; Oct) | www.modama.com.mx Primavera Verano, Leon (May) | www.anpic.com SAPICA Shoe Fair, Leon (Mar; Aug) | www.sapica.com

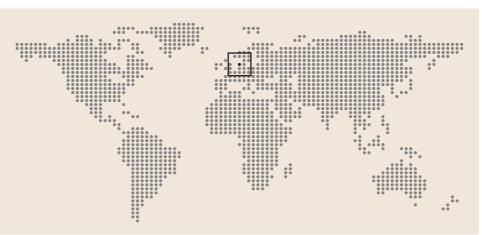


Netherlands

Location and main indicators

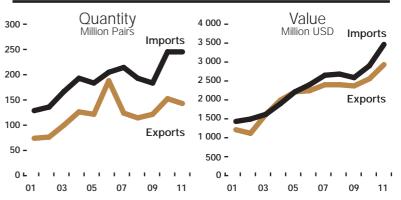
Capital	Ams
Language	Dutc
Area	41 5
Population	17 m
GDP 2011	840
GDP per capita	50 3
∆ GDP 2011	+1.3
△ GDP last 5 years	+5.1
Currency	Euro
2	

Amsterdam Dutch 41 540 km² 17 million 340 billion USD 50 355 USD +1.3% +5.1% Euro (EUR)



Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	2 933	8	143	8	20.55
Imports	3 465	9	245	10	14.14
Production			1	101	
Consumption			104	34	



Quantity

Share

56%

6%

9%

6%

3%

+46%

1322

China

Last 5 years variation

USD Million | %

+136

+82% +46% +56%

Vietnam Germany Portugal

Million

Pairs

138

14

21

14

8

Value

Share

30%

13%

9%

8%

7%

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	,	rs variatio Ilion %	on
Germany	711	24%	40	28%	+42%	+46%	+291%	+18%
France	416	14%	19	13%				
Italy	377	13%	10	7%	+210	+119	+65	+39
UK	362	12%	13	9%				
Belgium	257	9%	12	8%	Germany	Italy	Poland	Belgium

Recent developments

Million

USD

1 023

465

303

294

240

Import

Origins China

Belgium

Vietnam

Germany

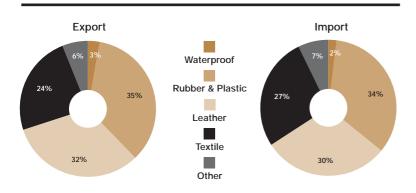
Italy

Noord-Brabant is the main location of the small footwear industry in the Netherlands. In 2011, Dutch exports dropped by 7% in volume, but still increased in value. The Netherlands export to the major European markets such as Germany, France and the United Kingdom and even to countries with a strong production base, such as France, Italy and Portugal. The Netherlands' imports keep on increasing and come from the major Asian and European producers.

Fairs & Events

Modefabriek, Amsterdam (Jan) | www.modefabriek.nl

Types of footwear traded 2011 (quantity)



Sectorial organizations

FNLS - Federatie van de Nederlandse Lederwaren - en Schoenfabrikanten | www.fnls.nl Nederlandse Shoenmakers Vereniging | www.shoenmaker.nl

New Zealand

NZ 🔵



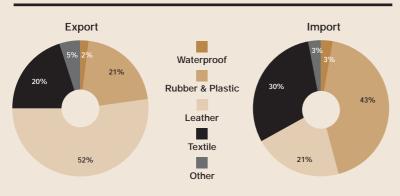
Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	38	63	2	78	24.68
Imports	242	45	23	57	10.61
Production			1	117	
Consumption			22	75	

Main trading partners 2011

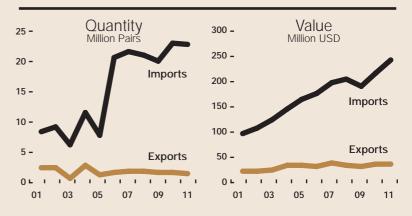
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Australia	23	61%	1.0	63%	+24% +182% -74% -30%
USA	6	15%	0.1	9%	
UK	2	6%	0.1	4%	+4 +1.4
Hong Kong	1	3%	0.0	2%	-1 -2.5
Belgium	1	2%	0.1	5%	Australia UK Rep of USA Korea

Types of footwear traded 2011 (quantity)



Sectorial organizations

New Zealand Footwear Industry Association | www.nzfootwear.org.nz



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	170	70%	20	86%	+37% +84% +74% +74%
Vietnam	18	8%	1.1	5%	
Italy	10	4%	0.1	1%	+45 +8 +4 +2
Indonesia	9	4%	0.5	2%	
India	4	2%	0.2	1%	China Vietnam Indonesia India

Recent developments

In 2011, New Zealand's limited footwear exports stabilized while imports continued growing in terms of value (but not volume). The country's footwear trade is concentrated in two "giants": Australia is the destination of more than 60% of the country's exports, whereas China is the origin of more than 70% of its imports. Both countries have reinforced their positions in the last five years.

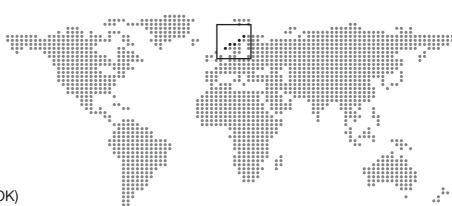
Fairs & Events



Norway

Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency Oslo Norwegian 323 780 km² 5 million 484 billion USD 97 255 USD +1.7% +3.3% Norwegian krone (NOK)

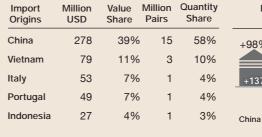


Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	20	75	1	89	29.25
Imports	721	26	26	54	27.86
Production			1	107	
Consumption			26	69	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Sweden	12	60%	0.4	58%	+113% +8% -84% -73%
Denmark	4	19%	0.2	22%	
Netherland	s 1	4%	0.0	4%	+2 +0.8
Iceland	1	3%	0.0	5%	-1 -1.5
UK	0	2%	0.0	1%	Sweden Denmark Finland Iceland



07

Quantity

Million Pairs

30 -

25 **-**

20 -

15

10 -

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07

Value

Million USD

Imports

Exports

11

09

Portugal Indonesia

800 -

700 -

600 -

500 -

400 **-**300 **-**

200

100 -

0 -

01

03

05

Vietnam

Imports

Exports

09

11

ntity) Recent developments

Import

34%

27%

28%

In 2011, Norway's large trade deficit in footwear continued to enlarge, pushed by a 20% increase in imports. Most of these come from China and Viet Nam, but Italy and Portugal are also important suppliers. The country's small exports are directed mainly to Sweden and Denmark.

Fairs & Events

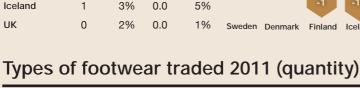
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Sectorial organizations

21%

n.a.

24%



Waterproof

Rubber & Plastic

Leather

Textile

Other

Export

34%

12%

Pakistan

PK ●



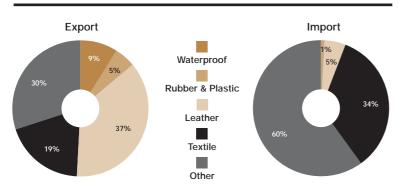
Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	110	50	8	53	14.35
Imports	73	74	16	64	4.46
Production			299	6	
Consumption			308	12	

Main trading partners 2011

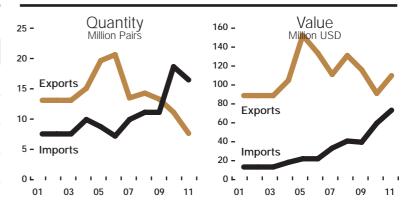
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Germany	23	21%	2	23%	+154% +195% -84% -65%
Italy	16	14%	1	16%	
Emirates	13	12%	1	13%	+14 +10
Saudi Arabi	a 10	9%	1	8%	-16 -19
UK	9	8%	1	9%	Germany Italy Afghanistan Saudi Arabia

Types of footwear traded 2011 (quantity)



Sectorial organizations

PFMA - Pakistan Footwear Manufacturers Association | www.pakfootear.org



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share
hina	63	86%	10	63%
hailand	8	11%	5	31%
/ietnam	1	1%	0	1%
ndonesia	0	0%	0	0%
Italy	0	0%	0	0%

Recent developments

The footwear industry is an important force in the Pakistani economy, particularly in the region of Lahore. Official statistics show the volume of exports declining in 2011, while their value increased considerably. Germany and Italy are Pakistan's main markets, closely followed by the United Arab Emirates and Saudi Arabia. China is Pakistan's main supplier.

Fairs & Events

IGATEX Pakistan, Lahore (Oct) | www.igatex.pk



Panama

Value

Million USD

Exports

Imports

Location and main indicators

Capital	Panama City
Language	Spanish
Area	75 420 km ²
Population	4 million
GDP 2011	31 billion USD
GDP per capita	8 514 USD
∆ GDP 2011	+10.6%
△ GDP last 5 years	+52.5%
Currency	Balboa (PAB)
J	

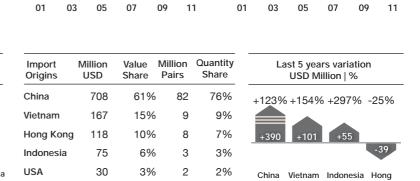


Footwear industry

	Value		Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	1 130	16	102	14	11.07	_
Imports	1 153	18	108	23	10.69	_
Production			1	109		_
Consumption			7	116		_

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Venezuela	357	32%	34	33%	+94% +56% +65% +67%
Colombia	328	29%	26	25%	
Dominic. R	ep. 64	6%	7	7%	+158 +127 +19 +19
Ecuador	50	4%	4	4%	
Costa Rica	49	4%	4	4%	Colombia Venezuela Ecuador Costa Rica



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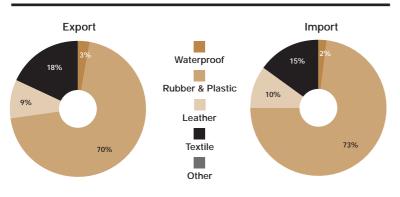
900 -

800 -

700 -

600 L

Types of footwear traded 2011 (quantity)



Sectorial organizations

CCIAP - Cámara de Comercio, Industrias y Agricultura de Panamá | www.panacamara.org

Recent developments

Quantity

Exports

Million F

120 -

100 -

80 **-**60 **-**

40 -

20 -

0 L

Imports

Since 2006 Panama has served as an important platform in international footwear trade. Its exports that are almost exclusively re-exports, move in line with imports and in 2010, were in the order of 1.1 billion USD. The country imports rubber and plastic footwear from China and other Asian countries and re-exports it to its neighbours in Central and Southern America.

Fairs & Events

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Kong

Paraguay



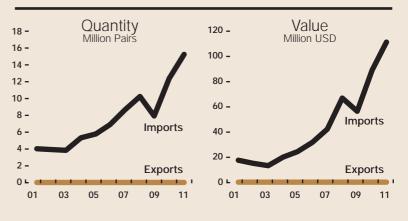
Location and main indicators • • • • Capital Asunción Spanish and Guarani Language 406 750 km² Area Population 7 million GDP 2011 21 billion USD GDP per capita 3 252 USD △ GDP 2011 +3.8% △ GDP last 5 years +29.7% Currency Guarani (PYG)

Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	0.3	113	0.02	114	15.18
Imports	112	62	15	67	7.30
Production			2	100	
Consumption			17	86	

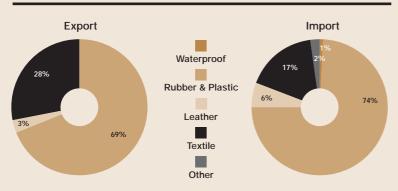
Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Brazil	0.24	70%	0.02	96%	-100% -100%
Argentina	0.04	13%	0.00	0%	
Cuba	0.02	6%	0.00	2%	+0.2
Germany	0.01	4%	0.00	1%	-0.04 -0.01
Chile	0.01	3%	0.00	0%	Brazil Spain China



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
Brazil	50	45%	10	68%	+320% +195% +159%		
China	46	41%	4	29%			
Vietnam	4	3%	0.0	0%	+34 +32 +3 +2		
Argentina	4	3%	0.1	1%			
Indonesia	3	3%	0.1	1%	China Brazil Indonesia Argentina		

Types of footwear traded 2011 (quantity)



Sectorial organizations

65

Recent developments

Paraguay's imports have been growing steadily over the last decade and continued to do so in 2011, reaching a new all-time maximum. Some of this growth seems to be related to triangular trade between China and Brazil, Paraguay's largest market. Paraguay also imports mostly from its neighbour Brazil, and from Asian countries such as China, Vietnam and Indonesia. Paraguay's exports are of little significance.

Fairs & Events



Peru

Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency Lima Spanish 1 285 220 km² 30 million 174 billion USD 5 782 USD +6.9% +40.3% Nuevos Soles (PEN)



Imports

Exports

09

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Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	22	74	3	67	7.96
Imports	255	44	34	46	7.47
Production			42	30	
Consumption			73	35	

Main trading partners 2011

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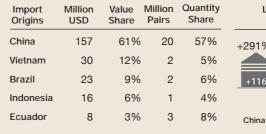
Types of footwear traded 2011 (quantity)

Waterproof

Rubber & Plastic

Leather

Textile



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Vietnam Indonesia Brazil

07

Value

Imports

Exports

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Million U

300 -

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150 -

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Recent developments

Quantity

Million F

50 -

40 -

30 -

20 -

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After a sharp fall in 2008-09, Peru's footwear imports are on the rise, with growth rates of 18% (volume) and 43% (value) in 2011. Roughly 60% of these come from China. Exports have also grown strongly although far outweighed by imports, resulting in a large trade deficit. Colombia, Chile and Ecuador are Peruvian's main markets.

Fairs & Events

n.a.

Import

59%

25%

10%

Other

6%

15%

Sectorial organizations

APEMEFAC - Asociacion de Pequeños y Medianos Fabricantes de Calzado CCCA- Leather, shoe industry and related components Corp. PROMPEX - Sector Cuero, Calzado y Complementarios

Export

54%

Philippines

PH ●

Value

Million USD



140 -

120 -

100 -

Vietnam

Indonesia

Brazil

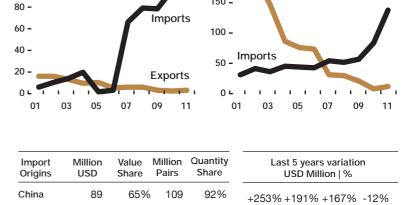
Hong Kong

Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	11	83	3	62	3.17
Imports	138	55	118	20	1.17
Production			79	17	
Consumption			194	17	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %			on
Japan	6.1	58%	1.4	43%	+70%	-77%	-98%	-100%
USA	0.5	5%	0.1	3%				
Rep. of Ko	rea 0.5	5%	0.2	7%	+2			
Australia	0.5	5%	0.1	4%		-2	-2	-14
Hong Kong	g 0.3	3%	0.1	3%	Japan	USA	Greece	Mexico



1%

1%

2%

1%

China

1

0.8

3

0.9

11%

7%

5%

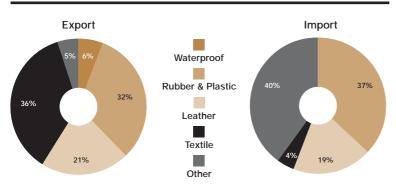
3%

250 -

150 -

200 - Exports

Types of footwear traded 2011 (quantity)



Sectorial organizations

Recent developments

14

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Quantity

Million Pairs

Over the last decade, Philippine exports displayed a strong downwards trend, interrupted in 2011 when footwear exports grew 33% in volume and 53% in value. Japan was the destination of the majority of these. Meanwhile, Philippines imports continue to increase strongly, now approaching 120 million pairs. Singapore, Thailand and China are the country's most relevant suppliers.

Fairs & Events

n.a.

Hong

Kong

Vietnam Indonesia



Poland

Value

Million USD Imports

Exports

11

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Location and main indicators

Capital	W
Language	P
Area	3
Population	38
GDP 2011	5
GDP per capita	-13
∆ GDP 2011	+4
△ GDP last 5 years	+2
Currency	Z

Warsaw Pole/Polish 312 680 km² 38 million 514 billion USD 13 540 USD +4.3% +23.7% Zlotych (PLN)

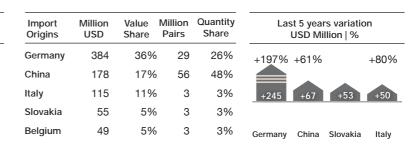


Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	543	24	39	26	14.05
Imports	1 070	19	115	22	9.30
Production			32	36	
Consumption			108	33	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Russian Fee	i. 136	25%	5	13%	+297% +145% +127% -48%
Germany	134	25%	10	26%	
Ukraine	57	10%	3	8%	+101 +79 +14
Czech Rep.	30	6%	3	8%	-11
Netherlands	5 25	5%	1	3%	Russian Germany Netherlands Italy Fed.



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Imports

Exports

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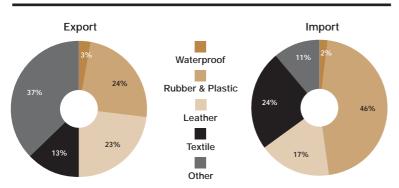
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Types of footwear traded 2011 (quantity)



Sectorial organizations

IPS - Leather Industry Institute -www.ips.lodz.pl

 PIPS - Polish Chamber of Shoe and Leather Industry | www.pips.pl

Recent developments

Quantity

Million Pairs

140 -

120 -

100 -

80 -

60 -

40 -

20

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The Polish footwear industry is located in towns such as Łaskarzew, Czestichowa, Kalwaria Zebrzydowska, Łuków and Słupsk. Last year, both Polish exports and imports increased strongly, but the trade deficit enlarged, as has been happening for a decade. In the last five years Russia established itself as Poland's main client, followed closely by Germany. Germany is also Poland's main supplier, followed at some distance by China and Italy.

Fairs & Events

BTS, Poznan (Mar; Aug)

Portugal

Location and main indicators

69

Footwear industry

△ GDP last 5 years

Capital

Area

Language

Population

△ GDP 2011

Currency

GDP per capita

GDP 2011

	Va	Value		Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	2 091	11	65	21	32.00	
Imports	606	29	56	35	10.90	
Production			61	22		
Consumption			51	47		

Lisboa

Portuguese

92 090 km²

22 413 USD

Euro (EUR)

239 billion USD

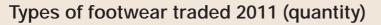
11 million

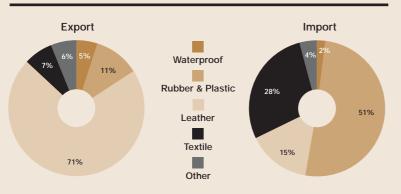
-1.5%

-0.7%

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	st 5 year USD Mil		on
France	550	26%	15	23%	+69%	+23%	+68%	+23%
Germany	390	19%	10	16%				
Netherland	ls 294	14%	8	12%	+119	+103	+94	+73
Spain	234	11%	14	21%				
UK	166	8%	5	8%	Netherland	s France	Spain	Germany





Sectorial organizations

APICCAPS - Portuguese Footwear Association | www.apiccaps.pt CTCP - Portuguese Footwear Technological Center | www.ctcp.pt

Recent developments

11%

10%

7%

2

2

2

70

63 42

Quantity

Million Pairs

100 -

80

Import Origins Spain China Belgium

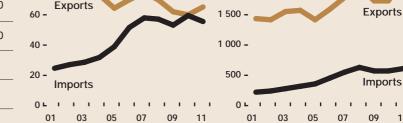
Italy

Netherlands

Portugal is among the top 10 footwear exporters for every category of footwear except rubber & plastic and textile. The Portuguese footwear industry is located in the north of the country and is organized in two geographic clusters; the towns of Felgueiras and Guimarães, on the one hand, and Feira, São João da Madeira and Oliveira de Azeméis, on the other. All are easily accessible from Porto International Airport. In 2011, Portuguese exports increased 21% in value. France, Germany, Spain and the Netherlands are its main markets.

Fairs & Events

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	03	05	07	09 1	1	01	03	05	07	09	11	
ort	М	illion	Value	Million	Quant	itv _	La	st 5 yea	ars vari	ation		
ns		JSD	Share	Pairs	Shar			USD N				
ı		269	44%	18	329	%	+23%	+1589	6 +68	% +3	37%	
		72	12%	25	459					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
1		12	1270	> 20	405	/0						

4%

3%

4%

+50

Spair

China

+25

Italy

+18

Belaium

2 500 -

2 000 -



Value

Million USD



Romania

Value

Million USD

Exports

Imports

09

11

Location and main indicators

Capital	В
Language	R
Area	2
Population	2
GDP 2011	1
GDP per capita	8
∆ GDP 2011	+
∆ GDP last 5 years	+
Currency	Ν

Bucharest Romanian 238 391 km² 21 million 190 billion USD 8 863 USD +2.5% +7.4% New Lei (RON)

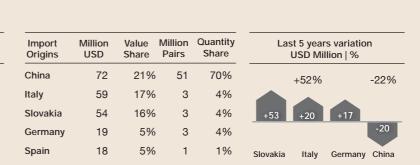


Footwear industry

	Value		Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	1 391	14	57	22	24.35
Imports	343	40	73	27	4.70
Production			44	29	
Consumption			59	41	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Italy	742	53%	33	57%	+272% -19% -10%
Austria	146	10%	5	9%	
France	102	7%	3	5%	+106 +96
Slovakia	98	7%	4	6%	-12 -84
Germany	93	7%	4	6%	Austria Slovakia Netherlands Italy



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600 -

400 -

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Imports

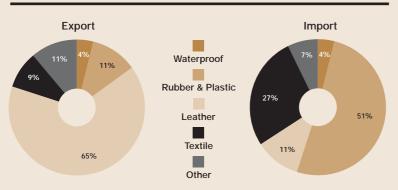
Exports

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Types of footwear traded 2011 (quantity)



Sectorial organizations

SFERA FACTOR - Organisation of the Romanian Leather Manufacturers Association of Romanian Shoe Producers

Recent developments

Quantity

Million Pairs

07

05

120 -

100 -

80 -

60

40

20 -

0 -

01

03

The Romanian footwear industry, located in areas such as Bihor, Timis, and Bucharest, continues to contract, its number of workers falling below 50 thousand in 2011. Exports, directed primarily to Italy, stabilized to the order of 57 million pairs. Official statistics show imports increasing in terms of value but falling in quantity.

Fairs & Events

Expo ITP, Bucharest (Mar; Sep) | www.itp-expo.ro Next Season Bucharest, Bucharest (Fev; Aug) | www.sferafactor.ro

Russian Federation RU

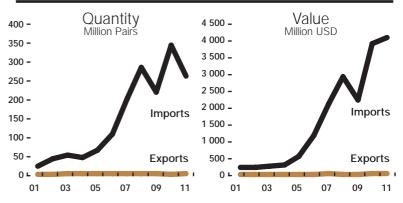


Footwear industry

	Va	Value		Quantity		
2010	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	30	72	6	54	4.83	
Imports	3 940	8	256	9	15.39	
Production			52	24		
Consumption			302	13		

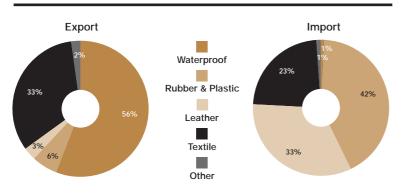
Main trading partners 2010

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	ast 5 year USD Mi		
Ukraine	7	23%	2	33%			-90%	-100%
Poland	5	16%	2	35%				
Kyrgyzstan	3	12%	0	2%	+4	+4		
Germany	2	6%	0	7%			-4	-7
Georgia	2	6%	0	1%	Poland	Ukraine	Italy	Kazakhstan



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	2 629	67%	189	74%	+243% +208% +380% +697%
Italy	296	8%	13	5%	
Vietnam	197	5%	5 11	4%	+1 840 +199 +155 +95
Indonesia	109	3%	6	2%	
Turkey	80	2%	5	2%	China Italy Vietnam Indonesia

Types of footwear traded 2010 (quantity)



Sectorial organizations

National Footwear Association of Russia The St. Petersburg Footwear Chamber

Recent developments

In recent years, Krasnodarskiy Kray became the most important footwear production centre in Russia. Other important locations for the industry are Moscow, Tver and Voronezh. Russia is among the top 10 footwear importers, but is not a significant exporter. In 2011, imports draw back in volume but kept rising in value. China is Russia's main supplier.

Fairs & Events

LeShow, Moscow (May) | leshow.ru Mosshoes, Moscow (Jan; Mar; Jun; Sep) | www.mosshoes.com Obuv Mir Kozhi, Moscow (Mar; Oct) | www.obuv-expo.ru/en/ Techtextil Russia, Moscow (Mar) | www.techtextil.messefrankfurt.ru



Saudi Arabia

Location and main indicators

Capital	Riy
Language	Ara
Area	2 1
Population	28
GDP 2010	578
GDP per capita	20
∆ GDP 2010	+6.
△ GDP last 5 years	+18
Currency	Riy
-	

Riyadh Arabic 2 149 690 km² 28 million 578 billion USD 20 504 USD -6.8% -18.9% Riyal (SAR)

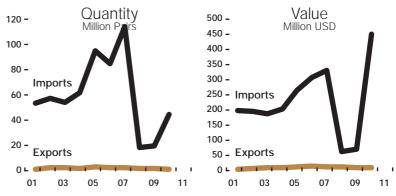


Footwear industry

	Va	Value		Quantity		
2010	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	7	85	1	83	5.66	
Imports	433	35	43	43	10.12	
Production			86	16		
Consumption			127	27		

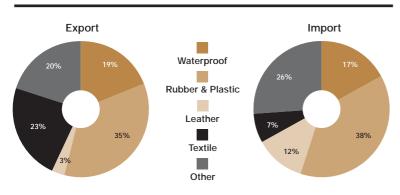
Main trading partners 2010

Export Million Value Million Quantity	Last 5 years variation
Markets USD Share Pairs Share	USD Million %



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share		Last 5 years variation USD Million %			
China	267	62%	30	70%	+60	%	+90%	+26%	
taly	41	9%	2	5%					
urkey	21	5%	3	7%	+10	0	+8	+8	
/ietnam	18	4%	1	2%					
ndia	15	3%	1	3%	Chin	а	Vietnam	Italy	

Types of footwear traded 2010 (quantity)



Sectorial organizations

Recent developments

Saudi Arabia has only residual exports of footwear as a result of some re-exporting. Official statistics show imports of some 43 million pairs coming mostly from China, a number that seems low for the country's wealth and population.

Fairs & Events

n.a.

Serbia



Location and main indicators

Capital	Belgrade
Language	Serbian
Area	88 360 km²
Population	7 million
GDP 2011	45 billion USD
GDP per capita	6 081 USD
⊿ GDP 2011	+1.8%
Δ GDP last 5 years	+8.5%
Currency	Serbian dinar (RSD)



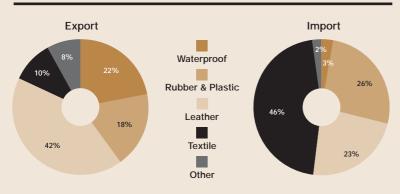
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	162	41	8	52	20.08
Imports	164	51	16	66	10.37
Production			4	87	
Consumption			12	97	

Main trading partners 2011

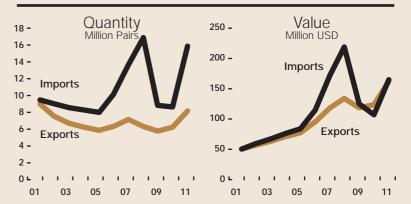
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Italy	56	34%	2	31%	+414% +238% -18%
Montenegr	o 26	16%	2	20%	
Bosnia Her	z. 24	15%	1	18%	+21 +17 +6
China	7	4%	1	6%	-12
Macedonia	6	3%	0	5%	Montenegro Bosnia China Italy Herz.

Types of footwear traded 2011 (quantity)



Sectorial organizations

Serbian Chamber of Commerce | http://www.pks.rs



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
China	87	53%	9	59%	+49% +119% -28	%	
Italy	16	10%	1	7%			
Vietnam	11	7%	1	6%	+28 +9 +4		
Montenegro	0 10	6%	1	6%	-4		
Indonesia	7	4%	1	4%	China Montenegro Indonesia Vieti	nam	

Recent developments

The Serbian footwear industry is composed of more than 200 firms, mostly in the areas of Vojvodina, Zajecar, Vranje and Novi Pazar, employing some 8 thousand workers. Official figures show imports almost doubling in 2011 to some 16 million pairs, while exports increased by 31%. Italy, Montenegro and Bosnia Herzegovina are the main export markets and China is the most important supplier.

Fairs & Events



Singapore

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Value

Million USD

Location and main indicators

Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency Singapore English, Malay, Chinese, Tamil 710 km² 5 million 260 billion USD 49 271 USD +4.9% +32.0% Singapore dollar (SGD)

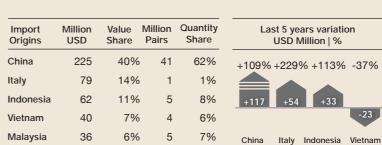


Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	284	30	28	32	10.25
Imports	560	32	67	30	8.41
Production			12	54	
Consumption			51	48	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
Indonesia	77	27%	7	26%	+124% +67% -72%		
Malaysia	48	17%	5	18%			
Mexico	18	6%	3	11%	+42 +19 +18		
Thailand	15	5%	1	3%	-26		
Australia	14	5%	1	2%	Indonesia Malaysia Mexico UK		



600 -

500 -

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01

Imports

Exports

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Imports

Exports

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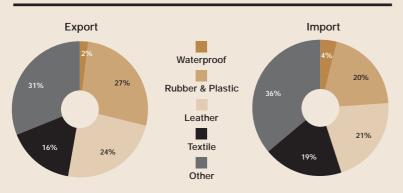
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Types of footwear traded 2011 (quantity)



Sectorial organizations

Singapore Footwear Merchant's Association

Recent developments

Quantity

Million Pairs

90 -

80 -

70 -

60 -

50 -

40

30 -20 -

10 -

0 -

01

03

05

In spite of the stability in terms of volume, Singaporean exports and imports continued to set new records in value. Singapore exports mainly to neighbouring Malaysia and Indonesia, which are also significant suppliers. China, however, is the main source of imports with Italy a distant second.

Fairs & Events

Slovakia

SK 🔵

Location and main	indicators	· · · · · · · · · · · · · · · · · · ·	••••
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Bratislava Slovak 49 040 km ² 5 million 96 billion USD 17 644 USD +3.3% +19.6% Euro (EUR)		

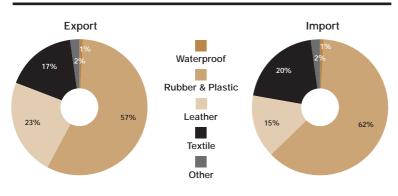
Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	1 122	17	92	16	12.17
Imports	604	30	97	25	6.23
Production			22	47	
Consumption			26	68	

Main trading partners 2011

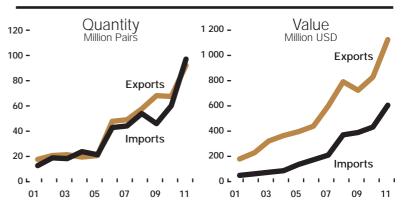
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Germany	487	43%	15	16%	+155% +565% +268% +268%
Austria	118	11%	5	5%	
Hungary	89	8%	43	47%	+295 +100 +65 +62
Czech Rep.	86	8%	10	11%	
Poland	60	5%	8	9%	Germany Austria Hungary Czech Rep.

Types of footwear traded 2011 (quantity)



Sectorial organizations

Association of Leather and Shoe Industries of Slovakia | www.zkop.sk



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
Germany	240	40%	20	20%	+800%	+112%	
Romania	99	16%	4	4%			
China	73	12%	59	60%	+213 +97 +46	+38	
Czech Rep.	53	9%	3	3%			
Vietnam	47	8%	6	6%	Germany Romania Vietnam	China	

Recent developments

In Slovakia the footwear industry is concentrated in Bardejov, Partizánske and Bánovce, Bebravou and Komárno. Slovak exports and imports of footwear have grown instep and almost continuously throughout the last decade reaching new all-time highs in 2011. Germany, Austria, Hungary and the Czech Republic are Slovakia's main clients and exports to those countries grew substantially in the last five years. China is the main supplier.

Fairs & Events



Slovenia

Value

Million USD

China Slovakia Germany Belgium

Imports

Exports

Location and main indicators

Capital
Language
Area
Population
GDP 2011
GDP per capita
∆ GDP 2011
△ GDP last 5 years
Currency

Ljubljana Slovene 20 270 km² 2 million 50 billion USD 24 533 USD -0.2% +3.1% Euro (EUR)

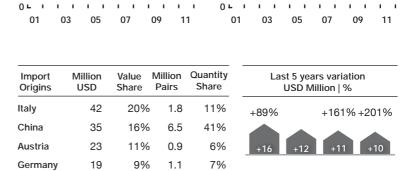


Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	151	44	8	50	18.20
Imports	214	47	16	65	13.42
Production			2	98	
Consumption			10	104	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %			on
Germany	37	24%	0.8	10%	+85%	+134%	+51%	+343%
Croatia	22	14%	0.9	10%				
Serbia	11	7%	0.4	5%	+16	+6	+4	+3
Hungary	10	7%	2.1	25%				
Italy	10	7%	1.7	20%	Germany	Hungary	Serbia	Finland



5%

250 -

200 -

150 -

100 -

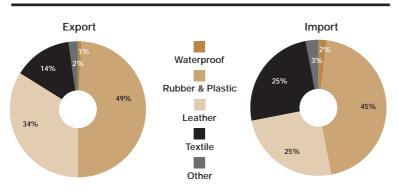
50 -

Imports

Exports

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Types of footwear traded 2011 (quantity)



Sectorial organizations

ZAVOD IRCUO - Technological Center for Leather and Shoe Industry | www.ircuo.si

Recent developments

7%

0.8

15

Quantity

Million Pairs

18 -

16 -

14 -

12 -

10 -8 -

6

4

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1

Belgium

Gorenjska is the most import centre of the small Slovenian footwear industry, followed by Dolenjska and Prekmurje. In 2011 the industry continued losing firms and workers, the level of employment having fallen bellow 1,500. Exports and imports grew at rates close to 15%, resulting in a widening trade deficit. Italy is the main origin of imports and Germany the main market for exports.

Fairs & Events

South Africa



Value

Million USD

Imports



250 -

200 -

150 -

100 ·

Indonesia

Italy

India

44

37

17

Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	33	71	3	64	10.01	
Imports	905	23	206	11	4.40	
Production			47	27		
Consumption			249	16		

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Zimbabwe	8	24%	1.0	29%	+410% +181% +297% -69%
Zambia	6	17%	0.7	21%	
Mozambiqu	ie 3	10%	0.3	9%	+6 +3.5 +2.4
Rep. Congo	2	6%	0.1	3%	-2
Malawi	2	6%	0.1	4%	Zimbabwe Zambia Mozambique USA

300 -50 -200 -Exports Exports 100 0 -0 -- - -03 01 03 05 07 09 11 01 05 07 09 11 Quantity Last 5 years variation Million Value Million Import Share USD Million | % USD Pairs Origins Share China 679 75% 188 92% +64% +79% +205% +66% 7 3% Vietnam 79 9%

Imports

1 000 -

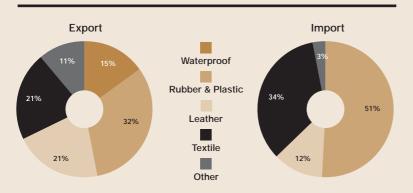
900 -

800 **-**700 **-**

600 **-**500 **-**

400 -

Types of footwear traded 2011 (quantity) Recent developments



Sectorial organizations

SAFLEC - SA Footwear and Leather Export Council | www.saflec.co.za SAFLIA - South African Footwear & Leather Industries Association

2011 the South African footwaar industry located mo

5%

4%

2%

4

1

2

2%

1%

1%

China

Vietnam Indonesia Italy

Quantity

Million Pairs

In 2011, the South African footwear industry, located mostly in KwaZulu-Natal and Cape Town, and employing some 12 thousand workers, was able to increase production and exports. Regional neighbours such as Zimbabwe, Mozambique and Zambia are South Africa's most relevant export markets. Chinese imports supply most of the internal market.

Fairs & Events

ATF, Cape Town (Nov) | www.atfexpo.co.za

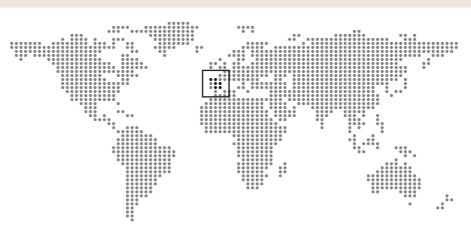


Spain

Location and main indicators

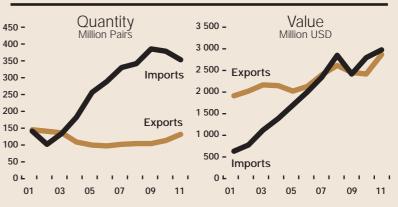
Capital
Language
Area
Population
GDP 2011
GDP per capita
∆ GDP 2011
∆ GDP last 5 years
Currency

Madrid Spanish 505 370 km² 46 million 1 494 billion USD 32 360 USD +0.7% +1.1% Euro (EUR)



Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	2 870	9	130	10	22.04	
Imports	2 977	10	354	8	8.42	
Production			94	15		
Consumption			318	11		_

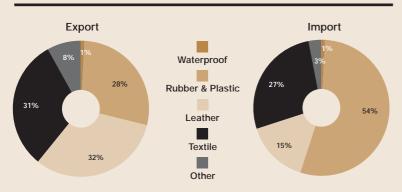


Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Lá	ast 5 year USD Mi	rs variatio Ilion %	'n
France	602	21%	29	22%	+34%	+79%	+70%	+35%
Italy	326	11%	14	11%				
Portugal	310	11%	22	17%	+153	+143	+127	+70
Germany	273	10%	10	8%				
UK	215	8%	7	5%	France	Italy	Portugal	Germany



Types of footwear traded 2011 (quantity)



Sectorial organizations

FICE - www.fice.es

INESCOP - Instituto Tecnológico del Calzado y Conexas | www.inescop.es

www.worldfootwear.com

Recent developments

The Comunidad Valenciana is the center of the important Spanish footwear industry, although it is also present in areas such us Castilla La Mancha and La Rioja. During 2011, the volume of exports went up 12,4% in pairs and 10,6% in value. Over the last three years the Spanish industry has been able to diversify it's exports to new markets. At the same time, imports from China grew 62%. Italy and France are the main export markets for the Spanish brands.

Fairs & Events

Futurmoda, Alicante (Apr; Nov) | www.futurmoda.es Modacalzado & Iberpiel, Madrid (Mar; Sep) | www.ifema.es SIMM, Madrid (Fev; Sep) | www.ifema.es The Brandery, Barcelona (Jan; Jul) | www.thebrandery.com

Sweden

SE

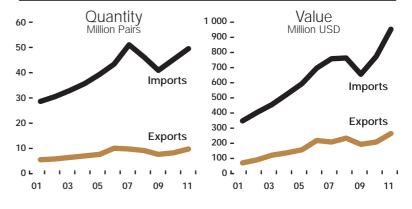
Location and main	indicators	· · · · · · · · · · · · · · · · · · ·	
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Stockholm Swedish 450 300 km ² 9 million 538 billion USD 56 956 USD +4.0% +7.5% Kronor (SEK)		

Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	262	33	9	48	27.81	
Imports	949	21	49	38	19.22	
Production			1	112		
Consumption			41	54		

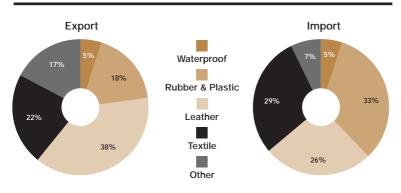
Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %		
Finland	69	26%	3	30%	+28% +854% +154% -13%		
Norway	63	24%	2	16%			
Denmark	53	20%	2	22%	+13 +8 +7		
UK	13	5%	1	7%	-7		
Germany	12	5%	0	5%	Norway Poland UK Denmark		



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	205	22%	26	52%	+147% +31% +96% +107%
Germany	115	12%	4	9%	
Denmark	106	11%	3	5%	+68 +48 +33 +33
Netherland	s 70	7%	2	4%	
Belgium	69	7%	2	3%	Germany China Belgium Finland

Types of footwear traded 2011 (quantity)



Sectorial organizations

Swedish Shoemakers Association

Recent developments

The footwear industry in Sweden is very small, being located mainly in the area of Örebro. The country imports most of the shoes it needs. China accounts for half of the Swedish imports, in terms of quantity, but less than one quarter in terms of values. Sweden also imports from a diverse range of Asian and European suppliers. Despite the limited local production, Sweden also exports footwear almost exclusively to other Nordic countries. In 2011, both imports and exports increased to new record levels.

Fairs & Events

Nordic Shoe & Bag Fair, Stockholm (Fev; Aug) | www.nordensskoochvaskmassa.se/en/



Switzerland

1 600 -

1 400 -

1 300 -

1 200 -

1 000 -800 -

600 -

400 -

200

0 -

01

03

05

07

Imports

Exports

11

09

Million

Pairs

13

13



70 -

60 -

50 -

40

30 -

20 -

10 -

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01

Import

Origins Italy

Germany

03

05

Million

USD

379

317

07

Value

Share

27%

23%

Footwear industry

	Va	lue	Quar	Quantity		
2011	Million USD	World Rank	Million Pairs	World Rank	USD	
Exports	274	32	4	58	34.01	
Imports	1 402	15	61	33	18.72	
Production			1	106		
Consumption			58	42		

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	st 5 year USD Mil		on
Germany	69	25%	1.1	29%	+167%	+328%	+72%	+73%
China	38	14%	0.5	12%				
Austria	24	9%	0.4	11%	+43	+29	+10	+9
Italy	22	8%	0.2	6%				
Hong Kong	19	7%	0.2	6%	Germany	China	Austria	Italy

Types of footwear traded 2011 (quantity)

Waterproof

Rubber & Plastic

Leather

Textile

Other

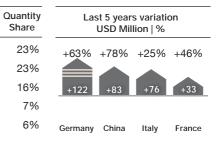


Import

47%

27%

22%



Value

Million USD

Imports

Exports

11

09

Recent developments

Quantity

Million Pairs

Switzerland has seen rapid growth of footwear imports throughout the last decade. Contrary to many other countries, its top suppliers are still European, namely Italy and Germany with China coming third. The same three countries occupy the top 3 positions among the destinations of the, more limited, Swiss exports.

Fairs & Events

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Sectorial organizations

VSG - Verband Schweizericher Gerbereien | http://www.leder-gerbereien.ch

Export

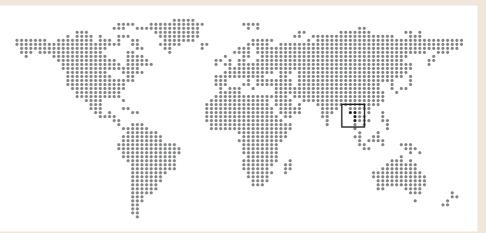
80%

Thailand

TH 🔴

Location and main indicators

Capital	Bangkok
Language	Thai
Area	513 120 km ²
Population	64 million
GDP 2011	346 billion USD
GDP per capita	5 394 USD
∆ GDP 2011	+0.1%
△ GDP last 5 years	+13.5%
Currency	Baht (THB)



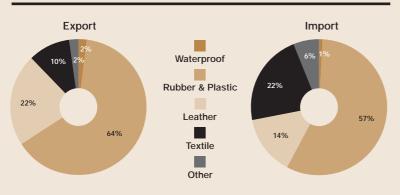
Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	899	20	141	9	6.37
Imports	220	46	56	34	3.91
Production			245	9	
Consumption			160	19	

Main trading partners 2011

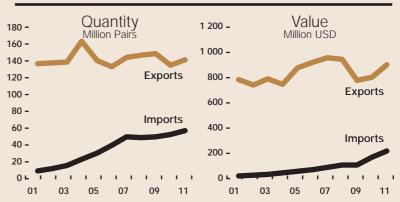
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Denmark	135	15%	4	3%	+145% +344% -93% -55%
USA	128	14%	11	8%	
Emirates	61	7%	14	10%	+80 +25
UK	52	6%	4	3%	-96 <u>-156</u>
France	40	4%	4	3%	Denmark Russian Belgium USA Fed.

Types of footwear traded 2011 (quantity)



Sectorial organizations

TFA - Thai Footwear Association | http://thaifoot.fortunecity.com



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %	
China	141	64%	51	91%	+271% +251% +1	43%
Vietnam	20	9%	1.2	2%		
Indonesia	14	6%	1.2	2%	+102 +14 +9	+8
Italy	13	6%	0.1	0%		
India	10	4%	0.3	1%	China Vietnam India Ind	ones

Recent developments

Thailand is among the top 10 footwear exporters in terms of volume, although it is only the twentieth exporter in terms of value. The country specializes in rubber and plastic of relatively low price. Its exports have remained almost stable over the last decade, while imports reached a new maximum in 2011. Nonethless, the country still earns a sizable trade surplus. Denmark and the USA are Thailand's most relevant export markets. Thailand's imports, on the other hand come mainly from China.

Fairs & Events

BIFF & BIL, Bangkok (Fev) | www.biffandbil.com



Tunisia

Value

Million USD

Exports

Imports

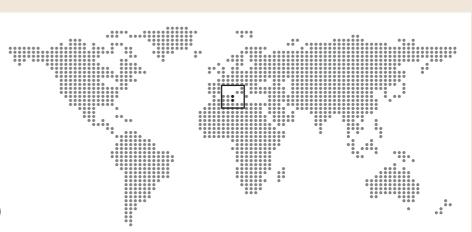
11

09

Location and main indicators

Capital
Language
Area
Population
GDP 2010
GDP per capita
∆ GDP 2010
∆ GDP last 5 years
Currency

Tunis Arabic 163 610 km² 11 million 46 billion USD 4 351 USD -0.8% +17.0% Tunisian dinar (TND)

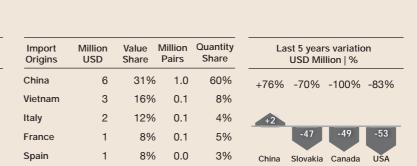


Footwear industry

	Va	lue	Quar	ntity	Prices
2010	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	409	26	27	33	14.99
Imports	18	112	2	120	10.63
Production			44	28	
Consumption			18	84	

Main trading partners 2010

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Italy	175	43%	12	43%	+44% +141% -81% -60%
France	101	25%	6	23%	
Germany	75	18%	5	20%	+53 +44
UK	7	2%	1	3%	-10 -16
Morocco	4	1%	0	1%	Italy Germany Spain UK



450 -

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300 -

250 **-**200 **-**

150 -

100

50 -

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07

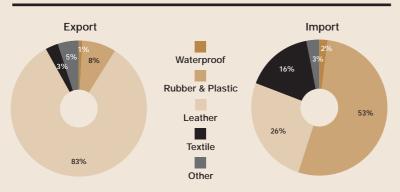
Exports

Imports

11

09

Types of footwear traded 2010 (quantity)



Sectorial organizations

FNCC- National Federation of Leather and Footwear | www.utica.org.tn

Recent developments

Quantity

Million Pairs

35 -

30

25 -

20 -

15 **-**

10 -

5 -

0 ه

1

01

05

03

07

Tunisia is a relevant exporter of leather footwear to major European markets: Italy, France and Germany which together receive more than 90% of its exports. Exports to the United Kingdom have declined substantially in the last few years. Tunisian imports are small, China and Vietnam being the main suppliers. Data for 2011 was not available in time for inclusion in this report.

Fairs & Events

Turkey



Location and main	indicators	• • • • • • • • • • • • • • • • • • •	••••
Capital Language Area Population GDP 2011 GDP per capita △ GDP 2011 △ GDP last 5 years Currency	Ankara Turkish 783 560 km² 74 million 778 billion USD 10 522 USD +8.5% +18.6% Turkish lira (TRY)		

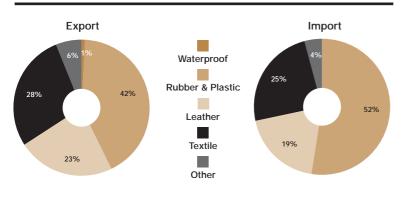
Footwear industry

	Va	lue	Quar	ntity	Prices
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	398	27	93	15	4.30
Imports	816	24	52	36	15.63
Production			188	12	
Consumption			148	21	

Main trading partners 2011

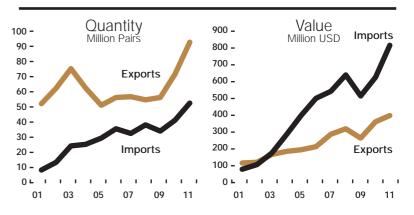
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	st 5 year USD Mil	s variatio lion %	n
Russian Fee	d. 74	18%	4	4%	+606%	+389%	+60%	-50%
Iraq	59	15%	26	28%				
Saudi Arabi	a 29	7%	8	9%	+63	+46	+10	
Germany	19	5%	3	3%				-9
UK	12	3%	1	1%	Russian Fed	Iraq	Saudi Arabia	Greece

Types of footwear traded 2011 (quantity)



Sectorial organizations

T.A.S.D. - Footwear Industrialists Association Of Turkey | http://www.tasd.com.tr



Import Origins	Million USD	Value Share	Million Pairs	Quantity Share
China	451	55%	38	73%
Vietnam	107	13%	5	10%
Indonesia	86	11%	4	8%
Italy	72	9%	1	1%
India	16	2%	1	1%

Recent developments

Istanbul and Izmir are the main centers of the Turkish footwear industry. The industry also has a relevant presence in Konya, Bursa, Ankara, Gaziantep, Manisa and Denizli. Both exports and imports increased strongly in 2011. In the last five years Turkey has substantially increased its exports to neighbouring Russia and Iraq, which became its main clients, to the detriment of other European countries.

Fairs & Events

Ayakkabi, Izmir (Jan; Jun) | www.izfas.com.tr AYMOD, Istanbul (Apr; Nov) | www.cnraymod.com AYSAF, Istanbul (Mar; Oct) | www.cnraysaf.com IDF - Istambul Leather Fair, Istanbul (Jan) | www.istanbulderifuari.net



Ukraine

Value

Last 5 years variation USD Million | %

Location and main indicators

Capital	Kie
Language	Uk
Area	60
Population	46
GDP 2011	16
GDP per capita	36
△ GDP 2011	+5
△ GDP last 5 years	+3
Currency	Hr
-	

Kiev Ukrainian 603 550 km² 46 million 165 billion USD 3 621 USD +5.2% +3.0% Hryvnia (UAH)

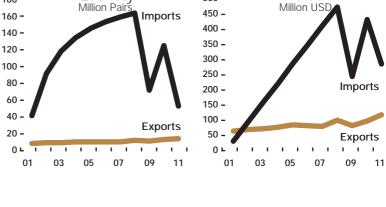


Footwear industry

	Va	alue	Quar	ntity	Prices	180 -
2011	Million USD	World Rank	Million Pairs	World Rank	USD	160 - 140 -
Exports	118	49	13	40	8.86	120 - 100 -
Imports	284	42	51	37	5.54	80 -
Production			23	44		60 - 40 -
Consumption			61	39		20 - 0 ⊾

Main trading partners 2011

Export Markets		illion JSD	Value Share	Million Pairs	Quantity Share
Russian Fe	ed.	32	28%	4	33%
Italy		27	23%	1	9%
Poland		24	20%	4	33%
Romania		12	10%	1	5%
Kazakhsta	n	5	5%	1	4%

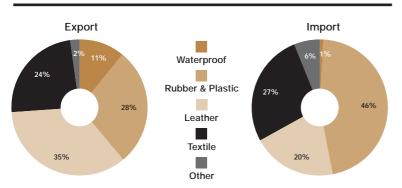


500 -

Import Origins	Million USD	Value Share	Million Pairs	Quantity Share
China	199	70%	45	87%
Vietnam	22	8%	1.5	3%
Indonesia	12	4%	0.8	2%
Italy	8	3%	0.2	0%
Russian Fed	I. 5	2%	0.6	1%

Quantity

Types of footwear traded 2011 (quantity)



Sectorial organizations

Ukrainian Leather And Shoes Union | www.artexpoua.com

Recent developments

In 2011, Ukraine's imports, which are composed mostly of rubber and plastic footwear coming from China fell sharply. The country's limited exports continued to grow and find their markets mainly in neighbouring countries such as Russia and Poland, although Italy is also a significant client.

Fairs & Events

Expo Shoes, Kiev (Apr; Oct) | www.artexpoua.com/leather/en/ Leather & Shoes, Kiev (Jan; Jul) | www.artexpoua.com/leather/en/

U. Arab Emirates



Value

Million USD

+63% +118% +115% +122%

Imports

Vietnam



180 -

160 -

140 -

120 -

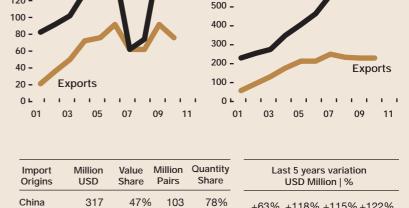
Imports

Footwear industry

	Va	lue	Quar	Prices	
2010	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	228	36	76	20	3.01
Imports	678	28	131	18	5.17
Production			0		
Consumption			55	46	

Main trading partners 2010

					_				
Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	L	Last 5 years variation USD Million %			
Iran	85	37%	18	24%	+34%	+553%	-42%	-89%	
Oman	24	11%	10	14%	•				
Iraq	18	8%	7	9%	+22	+20			
Kuwait	14	6%	1	2%			-13	-62	
Saudi Arabi	a 11	5%	4	5%	Iran	Oman	Iraq	Libya	



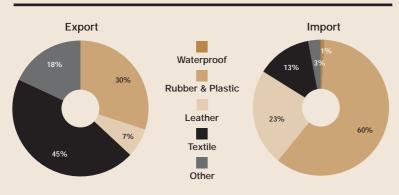
800 -

700 -

600 -

	Italy	95	14%	2	2%			
	India	45	7%	6	5%	+123	+52	+24
2	Thailand	43	6%	10	8%			
а	Vietnam	43	6%	2	1%	China	Italy	India

Types of footwear traded 2010 (quantity)



Sectorial organizations

Chambers of Commerce and Industry | http://www.fcciuae.ae/en

Recent developments

Quantity

Million Pairs

The Emirates imports have been increasing steadily: they come predominantly from China and are mainly rubber and plastic footwear. However, imports from Italy with an average price above 40 USD, have also increased substantially. The Emirates export to their neighbours particularly Iran and Oman. Data for 2011, however, was not available in time to be included in this report.

Fairs & Events

Arab Health, Dubai (Jan) | www.arabhealthonline.com



United Kingdom

Location and main indicators

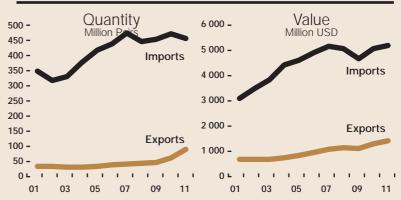
Capital	I
Language	I
Area	2
Population	(
GDP 2011	1
GDP per capita	;
∆ GDP 2011	-
△ GDP last 5 years	-
Currency	I

London English 243 610 km² 63 million 2 418 billion USD 38 592 USD +0.7% +0.6% Pound sterling (GBP)



Footwear industry

	Va	lue	Quar	Quantity			
2011	Million USD	World Rank	Million Pairs	World Rank	USD		
Exports	1 400	13	88	17	15.90		
Imports	5 169	5	455	5	11.35		
Production			5	77			
Consumption			372	9			

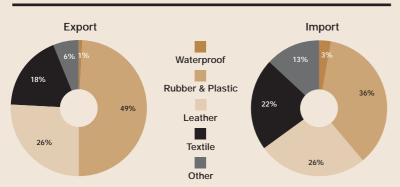


Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	La	Last 5 years variation USD Million %		
Ireland	304	22%	17	20%	+79%	+108%	+92%	6 +31%
Germany	254	18%	8	10%				
France	171	12%	20	23%	+112	+89	+54	+21
Italy	114	8%	23	26%				
Netherland	s 90	6%	2	3%	Germany	France	Italy	Netherlands

Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	1 729	33%	296	65%	+38% +58% -68% -51%
Italy	508	10%	12	3%	
Netherlands	s 374	7%	15	3%	+476 +119
Belgium	345	7%	11	2%	-150 -360
Vietnam	343	7%	27	6%	China India Brazil Vietnam

Types of footwear traded 2011 (quantity)



Sectorial organizations

BFA - British Footwear Association | www.britfoot.com SATRA - www.satra.co.uk

Recent developments

The UK is one of the most important footwear markets worldwide and is supplied mostly from imports. In 2011, they decreased somewhat in terms of quantity but their value increased. Exports increased remarkbly, although at falling average prices. E.commerce plays an important role in the UK market, representing some 12% of comsumption.

Fairs & Events

Moda UK, Birmingham (Fev; Aug) | www.moda-uk.co.uk Pure London, London (Fev; Aug) | www.purelondon.com The Kensington Shoe Event, London (Mar; Sep) | www.thekensingtonshoeevent.co.uk

United States





Footwear industry

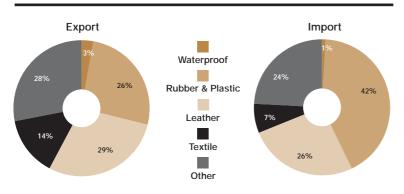
	Va	lue	Quar	ntity	Prices	3 000 -	Quantity Million Pairs	25 000 -	Value Million USD
2011	Million USD	World Rank	Million Pairs	World Rank	USD	2 500 -		20 000 -	
Exports	1 023	18	78	19	13.07	2 000 -		15 000 -	Imports
Imports	23 245	1	2 302	1	10.10	1 500 - Imports	5 V	10 000 -	
Production			25	41		[–] 1 000 –		5 000 -	
Consumption			2 249	2		– 500 –	Exp	oorts	Exports
			22.0			0 • • • •	05 07 09		03 05 07 09 11

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
Canada	336	33%	24	30%	+41% +197% +103% +76
Japan	88	9%	3	3%	
Rep. of Kore	ea 82	8%	3	4%	+97 +58 +41 +3
Mexico	74	7%	9	12%	
Emirates	27	3%	1	2%	Canada Japan Rep. Of Mex Korea

Import Origins	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %
China	17 215	74%	1 964	85%	+19% +107% +63% -72%
Vietnam	2 145	9%	172	7%	
Italy	1 135	5%	15	1%	+2 752 +1 110 +312
Indonesia	813	3%	64	3%	-679
Mexico	334	1%	16	1%	China Vietnam Indonesia Brazil

Types of footwear traded 2011 (quantity)



Sectorial organizations

AAFA - American Apparel & Footwear Association | www.wewear.org FDRA - Footwear Distributors and Retailers of America | www.fdra.org

Recent developments

The USA is the world's top footwear importer. In 2011, imports decreased in quantity but increased in value. Three quarters of them by value, or 85% by quantity, come from China. Over the last five years, imports from Vietnam, Indonesia and Mexico have also grown considerably. On the other hand, imports from Brazil, Thailand and Spain fell strongly. The USA also has limited exports, about 40% of which are actually re-exports. These are directed primarily at Canada.

Fairs & Events

ENK WSA, Las Vegas (Fev; Aug) | www.wsashow.com FFANY - Shoe Expo, NYC (Fev; Jun; Aug; Nov) | ffany.org Magic, Las Vegas (Fev; Aug) | www.magiconline.com SMOTA, Miami (Mar; Sep) | smota.com



Vietnam

Value

Million USD

Exports

Imports

Location and main indicators

Capital	Ha
Language	Vie
Area	33
Population	89
GDP 2011	12
GDP per capita	13
∆ GDP 2011	+5
△ GDP last 5 years	+3
Currency	Do

Hanoi Vietnamese 331 050 km² 89 million 123 billion USD 1 374 USD +5.9% +37.3% Dong (VND)

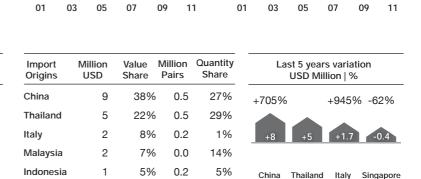


Footwear industry

	Va	lue	Quar	Prices	
2011	Million USD	World Rank	Million Pairs	World Rank	USD
Exports	5 123	4	316	3	16.20
Imports	25	105	2	121	14.57
Production			805	4	
Consumption			136	25	

Main trading partners 2011

Export Markets	Million USD	Value Share	Million Pairs	Quantity Share	Last 5 years variation USD Million %			
USA	1 407	28%	81	26%	+131%	+165%	+450%	-7
UK	496	10%	30	10%				
Austria	357	7%	29	9%	+798	+148	+126	
Italy	319	6%	16	5%				
Hong Kong	245	5%	14	4%	USA	Spain	China	Ir



6 000 -

5 000 -

4 000 -

3 000 -

2 000

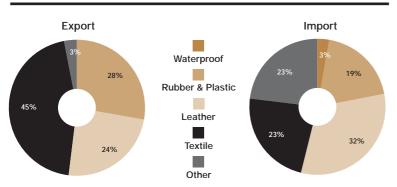
1 000

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Exports

Imports

Types of footwear traded 2011 (quantity)



Sectorial organizations

LEFASO VN - Vietnam Leather and Footwear Association | www.lefaso.org.vn

Recent developments

Quantity

Million Pairs

400 -

350 -

300 -

250 -

200 -

150 -

100 -

50 -

٥.

In Vietnam, the footwear industry is located mainly in the south of the country, in Hochiminh City and the provinces of Bihn Duong and Dong Nai. Footwear is one of the most important industries in the Vietnamese economy, employing more than half a million people. External trade figures for 2011 are not available, but exports may have approached 6 billion USD, mainly destined to the USA and European countries, whereas imports are comparatively negligible.

Fairs & Events

IFLE - Vietnam, Ho Chi Minh City (Jul) | www.ifle-vietnam.com Shoe & Leather Vietnam, Ho Chi Minh City (Jul) | www.shoeleather-vietnam.com Vietnam Saigon Fabric & Garment Accessories Expo, Ho Chi Minh City (Apr) | www.vfabric.com

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WORLD FOOTWEAR

Page Country Imports Production Consumption AL Albania Europe AR Argentina South America AU Australia Oceania 1 333 AT Austria Europe 1 596 ΒE 4 172 2 322 Belaium Europe ΒA Bosnia Herzegovina Europe BR Brazi South America 1 296 BG Bulgaria Europe CA Canada 2.089 North America CL Chile South America CN 39 374 10 170 12 888 2 761 China Asia 1 289 CO South America Colombia CR Costa Rica North America HR Croatia Europe CZ Czech Rep Europe DK Denmark Europe EC Ecuador South America EG Egypt Africa EE Estonia Europe FI Finland Europe 2 4 9 6 506 FR France Europe DF Germany 4 392 Europe GR Greece Europe GT Guatemala North America ΗK Hong Kong Asia 5 317 4 850 HU Hungary Europe IN India Asia 1 421 2 2 0 9 2 202 ID 3 2 2 7 Indonesia Asia IE Ireland Europe IL Israel Asia IT 10 376 5 662 Italy Europe JP 5 062 Japan Asia KR Korea, Republic Asia 1 536 LV I atvia Europe LT Lithuania Europe LU Luxembourg Europe MY Malaysia Asia North America MX Mexico 2 933 3 465 NI Netherlands Europe ΝZ New Zealand Oceania NO Norway Europe PK Pakistan Asia PA 1 1 3 0 1 153 Panama North America PY Paraguay South America PE Peru South America PH Philippines Asia PL Poland Europe 1 070 PT 2 0 9 1 Portugal Europe RO Romania 1 391 Europe RU **Russian Federation** Europe 3 940 SA Saudi Arabia Asia RS Serbia Europe SG Singapore Asia SK 1 122 Slovakia Europe SI Slovenia Europe ZA South Africa Africa ES Spain 2 977 Europe SF Sweden Europe CH 1 402 Switzerland Europe ΤH Thailand Asia ΤN Tunisia Africa TR Turkey Asia UA Ukraine Europe AE United Arab Emirates Asia GB United Kingdom 1 400 5 1 6 9 Europe US USA 1 023 23 245 2 302 2 2 4 9 North America VN Vietnam Asia 5 123

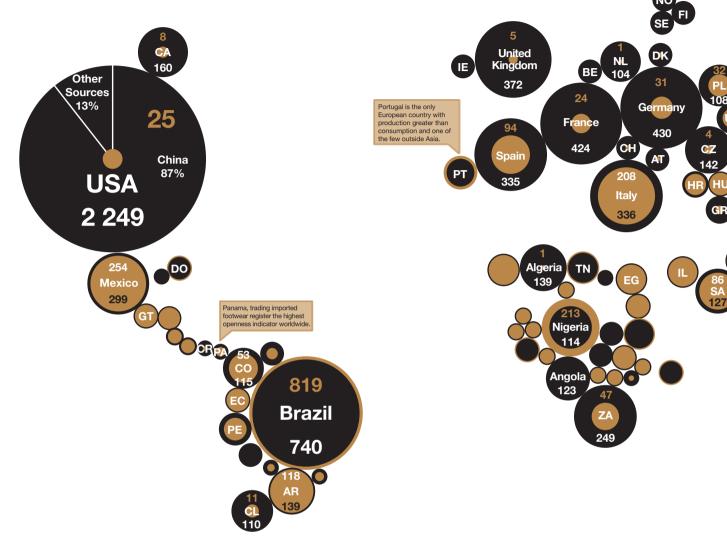
Million USD

Million Pairs

World

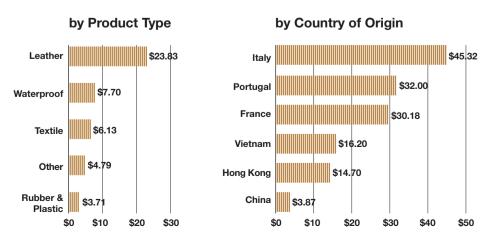
WORLD FOOTWEAR PRODUCTION AND CONSUMPTION 2011

million pairs

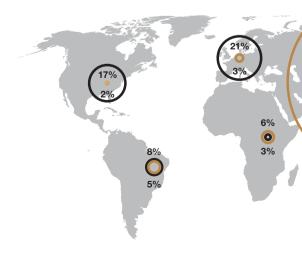


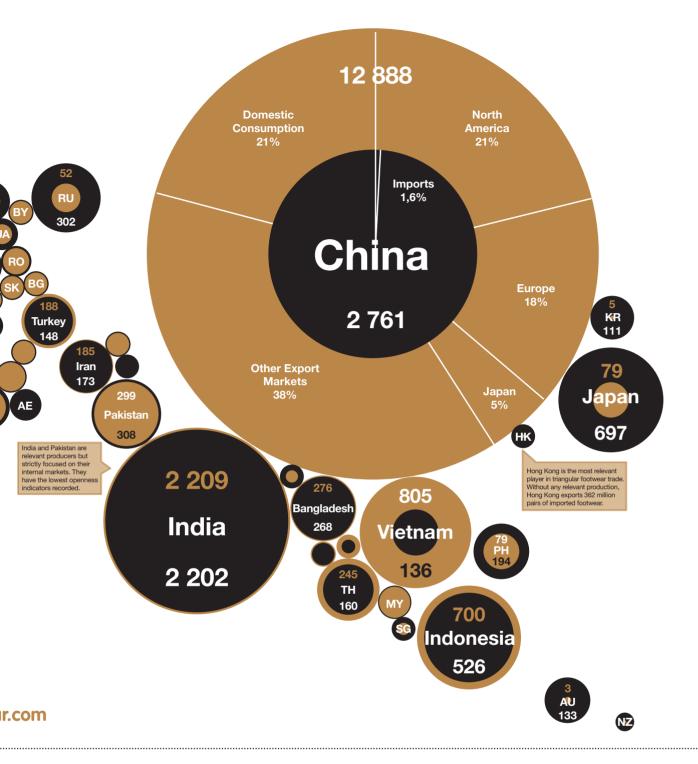
www.worldfootwea

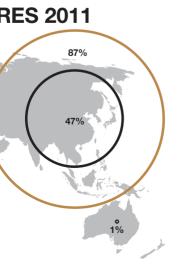
AVERAGE EXPORT PRICES 2011



CONTINENTAL SHAI







PRODUCTION

CONSUMPTION

For each country production and consumption are represented by concentric circles. The area of each circle is roughly to be proportional to each variable value. The smaller value is always represented above the greater one.

The visible area of the background circle can be interpreted as the trade balance (positive if the background circle is Production e.g.: China; or negative if the background circle is consumption e.g.: USA and almost all European countries).

The numbers above the country names correspond to production and numbers bellow are related to consumption.

The chart representing the average export price by country only shows the biggest three exporters and the three exporters with the highest price from the top 15 exporter list.

21 billion pairs produced +5% 2011 growth

WORLD FOOTWEAR



Title Director

Owner

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Project Coordination

World Footwear Yearbook President of APICCAPS



September 2012

APICCAPS' Studies Office Editorial Coordination CEGEA Portuguese Catholic University - Porto **Graphic Design** Mário Teixeira, André Oliveira, Catarina Fernandes APICCAPS (Portuguese Footwear, Components and Leather Goods Manufacturers' Association) Rua Alves Redol, 372 | 4050-042 Porto Tel (+351) 225 074 150 | Fax (+351) 225 074 179 worldfootwear@mail.apiccaps.pt www.worldfootwear.com www.apiccaps.pt Production **Orgal Impressores** 10 000 2182-3162 Legal Deposit 332870/11



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